



## CLINICAL ASSESSMENT

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Ms. Susan Fierson, Principal  
Early Childhood Education, Prekindergarten Coordinator  
Yonkers Public Schools  
One Larkin Center  
Yonkers, NY 10701

### RE: Work Sampling Online Subscription

18 September 2017

Dear Ms. Susan Fierson,

Pearson is pleased to present our response to the Yonkers Public Schools renewal Work Sampling Online subscription request. Additionally, please see the Pearson's formal Quote No. 79332 and Work Sampling license agreement for your use.

Work Sampling Online is the web-based platform and data management tool for the Work Sampling Assessment System for PreK3 through Grade 3. We have provided a quote for 1,604 student seats for one year, commencing at the beginning of your 2017-18 academic year. Work Sampling Online licenses are sold as an annual subscription; each year we will renew the subscription, based upon the number of prekindergarten children you wish to assess.

The Pearson Work Sampling Online account team will guide you through the license set up to maximize the reporting functions for Yonkers Public Schools. Once we receive a Purchase Order, we will continue to work with you for the upcoming academic year. We look forward to working with you and your preschool professionals.

Please feel free to visit our website, [www.pearsonclinical.com](http://www.pearsonclinical.com), for more information about our services and products.

Should you have any questions or require additional information, please feel free to contact Gary Winn at 585-737-8398, or email at [gary.winn@pearson.com](mailto:gary.winn@pearson.com).

Yours sincerely,

A handwritten signature in black ink that reads 'Louis Ruggiero'.

Louis Ruggiero  
Senior Vice President, Clinical Sales  
Clinical Assessment

## **PERFORMANCE BASED CONTRACT GUIDELINES**

### **1. WHAT IS THE PURPOSE OF THE SERVICE?**

Yonkers Public Schools (the "District") has indicated their intention to implement The Work Sampling System in all pre-k classrooms in the 2017-18 school year. The Work Sampling System provides authentic, ongoing formative assessment for children ages 3 through grade 3. Our narrative that accompanied our quote proposal contains further detail.

### **2. AMOUNT OF SERVICE**

As outlined in Pearson's proposal and Quote 79332, the Work Sampling Online account for the District will provide annual licenses for 1,604 students, commencing prior to the opening of the 2017-18 school year. The per student price for 2017-18 will be \$8.00 per child, for a total of \$12,832.00.

### **3. WHO IS SERVED?**

1,604 District pre-kindergarten children and their teachers will be served. Each pre-kindergarten teacher will have access to the system to enter observations and assessment data and run reports for their class. District personnel designated as WSS license administrators will have access to the functionality and data for their sites (schools) and at the district level. Teachers may share summary reports 2-3 times per year with families. Summary reports include teachers' narrative reports on the child's performance along with ratings of performance in relation to standards and ratings in relation to individual progress from one rating period to the next.

### **4. WHO WILL PROVIDE SERVICES?**

The Work Sampling Online system is provided by the Clinical Assessment business group of NCS Pearson, Inc. The Pearson point of contact for the District will be Brenda Leiser, Senior Production Operations Project Manager at Pearson Clinical Assessment.

### **5. WHAT WILL BE COMMUNICATED TO DISTRICT PERSONNEL, PARENTS, OTHERS ABOUT PROGRESS AND RESULTS OF THE SERVICES?**

Designated district administrators will have system permissions to run reports on student performance checklists completed 3 times per year and aggregate student outcomes data. Parents do not have access to student assessment data, however teacher-completed summary reports may be printed and shared with parents up to 3 times per year. This is typically done at family conference time.

### **6. HOW WILL THE QUALITY BE JUDGED?**

District pre-kindergarten teachers will have access to on-going assessment data and the ability to generate class reports to inform instruction, evaluate class and individual progress, and inform families. Based upon role permissions, administrators will have access to information on progress at the school and district level. This information will be useful for communication with families, as well as for evaluating programs and planning professional development.

### **7. PERSONS RESPONSIBLE FOR ADMINISTERING THE CONTRACT.**

The Pearson point of contact for Yonkers Public Schools will be Brenda Leiser, Senior Production Operations Project Manager at Pearson Clinical Assessment.

### **8. ARE THE SERVICES PURSUANT TO A GRANT AGREEMENT? IF YES, WHAT IS THE GRANT AND WHAT ARE THE GRANT REQUIREMENTS RELATED TO THIS AGREEMENT?**

Yonkers Public Schools has indicated that these services are pursuant to the New York State Pre-k expansion grant, requiring recipient LEAs to implement developmentally appropriate ongoing formative assessment.