

1 **Group 77201 – Award 23150 Intelligent Facility & Security Systems and Solutions PROJECT COMPARISON CHECKLIST**
 2 **PREPARED BY JOHN CARR, DIRECTOR OF FACILITIES III, YONKERS PUBLIC SCHOOLS MARCH 5, 2020**

3 **PROPOSED: YPS Contract INFO: ITG PROPOSAL 6522-5-0 MARCH 5, 2020. ANNUAL SERVICE CONTRACT. 35 SITES, 2,700 POINTS**
 4 **OF SERVICE. \$107,785 COST FOR SERVICE. INC \$97,500 LAB. NOT INC IS \$50,000 in District directed contingency.**

5 **COMP PROJECT INFO: ITG PROPOSAL 6525-1-0 COY SERVICE CONTRACT Dec 30, 2019. 25 sites, 1,300 POINTS OF SERVICE.**
 6 **\$125,878 COST FOR SERVICE. INC \$93,000 IN LABOR. NO CONTINGENCY**

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8	COY/YPS	Has it been documented how/why the <u>particular</u> project conforms to one Situations 3 – 9. (Table 3)	Cacace e-mail, attached.
9	COY/YPS	Has Purchasing requested pricing below the Not-To-Exceed NYS Pricing/Hourly Rates per NYS Net Pricing pages?	Purchasing e-mail, attached
10	ITG LARSEN	If applicable, has ITG LARSEN documented the reason it could not provide such reduced pricing?	NOT APPLICABLE
11	COY/YPS	Has ITG LARSEN provided its pricing for a similar project?	YES.
12	COY/YPS	Has the "Project Checklist" been completed prior to issuing any Direct Engagement?	ATTACHED

13
14 **DIRECT ENGAGEMENT REASONABLENESS OF PRICE DETERMINATION:**

15 Where the AU is not required to conduct a 2nd Tier Competition, the AU is still responsible for demonstrating Reasonableness of Price for the Work. **ITG LARSEN is to provide acceptable comparable projects (COMP), preferably competitively awarded within the last two (2) years.**

16 **1. Similar Scope of Work**

17	COY/YPS	Is the COMP the same System & Product as PROPOSED?	YES.
18	COY/YPS	Is the Equipment PROPOSED the same/similar as COMP, or newer versions of discontinued stuff?	YES ESSENTIALLY SIMILAR
19	COY/YPS	Is the work PROPOSED the same or similar to the COMP? In particular:	NA
20	COY/YPS	Are job titles for the PROPOSED the same or similar to the COMP's?	YES.
21	COY/YPS	If not the same, are they close enough to indicate similar work?	YES.
22	COY/YPS	If no Job Titles are provided are the job descriptions same or similar?	YES.
23	COY/YPS	If Job Titles match, do the job descriptions?	YES.

24
25 **2. Similar Facilities**

26 The COMP facility must be similar to the PROPOSED in class and type. ITG cannot use COMPS that more stringent requirements to demonstrate Reasonableness of Price with a PROPOSED with less stringent requirements.

27 **Projects are K-12 schools, office buildings, academic facilities per Table 4 - Similar Facility Classes & Types**

28	COY/YPS	Does the COMP have added restrictions that added to the pricing? (Security, work access)	NO
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30 **3. Underlying Conditions**
 31 The underlying conditions of the facilities (e.g., age, particular Code requirements, pollution/hazardous materials, etc.) are factors to
 review to determine what constitutes an acceptable COMP. Considerations include:

32	COY/YPS	How old are each of the Facilities?	VARIES, MUTIPLE BUIDLINGS
33	COY/YPS	Over time, are changes in Codes likely to affect pricing?	NOT MEASURABLY
34	COY/YPS	How do the insurance and bonding requirements : Higher Lower? Same?	ESSENTIALLY SIMILAR
35	COY/YPS	Are there any special conditions such as: HAZMAT, Special Security, Site Access?	VARIES, BUT NOT EXTENSIVE IN EITHER CASE

36 **4. Project Value Costing Differences**
 37 The PROPOSED and the COMP need to have similar Total Values, Payment Schedules, and Deliverables. While the values do not
 need to be the same, the goal is to reference similar economies of scale. To determine this, the AU shall consider:

38	COY/YPS	What are the dollar values of the PROPOSED and COMP projects?	PROP: \$157,785 VS COMP AT \$125,878.00
39	COY/YPS	Is the COMP NYS DOL Prevailing Wage Rates? In particular:	YES.
40	COY/YPS	Are both projects using the same DOL PW Rate Occupation and Subcategory?	YES.
41	COY/YPS	Is the work in both performed on same shifts?	YES.
42	When the total value of the AU proposal is more than 25% greater than that the COMP, ITG must include an explanation why it cannot offer more favorable pricing. AUs reserve the right to a lower differential (e.g., 15%), ITG cannot simply reference the 25% threshold.		
43	COY/YPS	Is the PROPOSED greater than 25% more than the COMP?	NO
44	ITG	If so has ITG provided a explanation?	NOT APPLICABLE

46 **5. Authorized User-Specific Standard Design**
 47 The District has a standard facility design (schools) the pricing for the same System in each Facility to another should not vary except
 due to either:

48	COY/YPS	Is PROPOSED consistent WRT prevailing wage rates for other projects in the District? (If "NO", attach explanation.)	YES.
49	COY/YPS	Is PROPOSED consistent WRT the amount fo HAZMAT work required? (If "NO", attach explanation.)	YES.
50	COY/YPS	Is PROPOSED consitent WRT the MSRP for products being used? (If "NO", attach explanation.)	YES.
51	COY/YPS	Was site visit to the COMP desired?	NO

53 **6. Additional Pricing Verifications**
 54 For any Direct Engagement, AUs Must:

55	COY/YPS	Do the PROPOSED and the COMP spell out charges for travel time?	TRAVEL TIME NOT SPELLED OUT IN EITHER BUT HAS BEEN HISTORICALLY INCLUDED
56	COY/YPS	Where the COMP is a Fixed Price/Lump Sum Agreement, ITG is to provide Payroll or document actual number of hours worked	OK