

Solution Summary

Voice Upgrade Final

Customer: Yonkers Public Schools Ship To Address: , Bill To Address: 1 Larkin Ctr Yonkers, NY 10701-7044 Customer ID: ANNYONPUB0001 Customer PO:	Primary Contact: Chris Carvalho Email: ccarvalho@yonkerspublicschools.org Phone: (914) 376-8090 National Account Manager: Mike Stepkoski NAM Email: MStepkoski@convergeone.com NAM Phone: +18452243519
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Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$110,769.42		One-Time		\$110,769.42
Hardware	\$55,587.28		One-Time		\$55,587.28
Professional Services	\$63,327.60		One-Time		\$63,327.60
Maintenance					
Manufacturer Maintenance	\$63,034.24		Prepaid		\$63,034.24
Project Subtotal	\$292,718.54				\$292,718.54
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$292,718.54				\$292,718.54

This Solution Summary summarizes the documents(s) that are attached hereto and such documents are incorporated herein by reference. Customer's signature on this Solution Summary (or Customer's issuance of a purchase order in connection with this Solution Summary) shall represent Customer's agreement with each attached document and acknowledgement that such attached document(s) are represented accurately by this Solution Summary. Unless otherwise specified in this Solution Summary or its attachment(s), this Solution Summary and its attachments shall be subject to the terms and conditions of: (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer has a master agreement with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries, ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Solution Summary, subject to any modifications, located at <https://www.convergeone.com/online-general-terms-and-conditions/>. Products and/or services not specifically itemized are not provided hereunder. This Solution Summary (including any attachment(s) hereto) will be valid for a period of thirty (30) days following the date of this Solution Summary. Thereafter, this Solution Summary and any attachment(s) hereto will no longer be of any force and effect.

This order is a configured order and/or contains software.

ACCEPTED BY:

BUYER: _____ DATE: _____ SELLER: _____ DATE: _____

TITLE: _____ TITLE: _____

Solution Quote

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
CUCM - Servers								
	1	BE7M-M5-K9 Cisco Business Edition 7000M (M5) Appliance, Export Restr SW		2	\$30,915.00	\$61,830.00	51.00 %	\$30,296.70

Solution Quote

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2	CON-SNTE-BE7MM5K9	SNTE-8X5X4 CISCO BUSINESS EDITION 7000M (M5) APPLIANCE	12	2	\$696.62	\$1,393.24	34.98 %	\$905.84
3	BE7K-PSU	Cisco UCS 1050W AC Power Supply for Rack Server		4	\$0.00	\$0.00	0.00 %	\$0.00
4	VMW-VS6-FND-K9	Embedded License, Cisco UC Virt. Foundation 6.x (2-socket)		2	\$2,499.00	\$4,998.00	51.00 %	\$2,449.02
5	BE7K-NIC1	Intel i350 Quad Port 1Gb Adapter		4	\$0.00	\$0.00	0.00 %	\$0.00
6	BE7K-PCIERISER	Riser 1B incl 3 PCIe slots (x8, x8, x8); all slots from CPU1		2	\$0.00	\$0.00	0.00 %	\$0.00
7	BE7K-RAIDCTRLR	Cisco 12G Modular RAID controller with 4GB cache		2	\$0.00	\$0.00	0.00 %	\$0.00
8	BE7K-DISK	300GB 12G SAS 10K RPM SFF HDD		28	\$0.00	\$0.00	0.00 %	\$0.00
9	R2XX-RAID5	Enable RAID 5 Setting		2	\$0.00	\$0.00	0.00 %	\$0.00
10	BE7K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v		12	\$0.00	\$0.00	0.00 %	\$0.00
11	BE7K-CPU	2.6 GHz 6132/140W 14C/19.25MB Cache/DDR4 2666MHz		2	\$0.00	\$0.00	0.00 %	\$0.00
12	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		4	\$0.00	\$0.00	0.00 %	\$0.00
13	CON-ECMU-VMWVS6FN	SWSS UPGRADES Embedded License, Cisco UC Virt. Foundat	12	2	\$300.00	\$600.00	33.00 %	\$402.00

Upgrade Licenses for Phones (2000)

14	R-UCL-UCM-UPG-K9	Top Level Sku For 11.X and Later User License - Migration		1	\$0.00	\$0.00	0.00 %	\$0.00
15	CON-ECMU-RUUMUPGK	SWSS UPGRADES Top Level Sku For 9.X and Later User Lic	12	1	\$0.00	\$0.00	0.00 %	\$0.00
16	CUCM-VERS-12.0	CUCM Software version 12.0		1	\$0.00	\$0.00	0.00 %	\$0.00
17	UC-8.X	UC 8.X Version Migration		1	\$0.00	\$0.00	0.00 %	\$0.00
18	UPG-CUCM-USR-A	Upgrade to UC Manager Enhanced		2000	\$85.00	\$170,000.00	61.00 %	\$66,300.00
19	CON-ECMU-UPGCUCMG	SWSS UPGRADES Upgrade to UC Manage	12	2000	\$37.00	\$74,000.00	40.24 %	\$44,220.00

Upgrade Licenses for Voicemails (800)

20	UNITYCN12-VUP-K9	UNITYCN12-VUP-K9 - Unity Connection 12.x Software (E-Delivery Only)		1	\$0.00	\$0.00	0.00 %	\$0.00
21	CON-ECMU-UNITYVN1	CON-ECMU-UNITYVN1 - SWSS UPGRADES Unity Connection 12.x Software (E-Delive	12	1	\$0.00	\$0.00	0.00 %	\$0.00
22	UPG-UCXN12-USR	UPG UNITY 4.X & LATER; UNITYCXN 2.X & LATER TO UNITYCXN 12.X		800	\$30.00	\$24,000.00	61.00 %	\$9,360.00
23	CON-ECMU-UPGRUCXN	SWSS UPGRADES UPG UNITY 4.X; UNITYCXN 2.X LA	12	800	\$15.00	\$12,000.00	33.00 %	\$8,040.00

Voice Gateways for BOE building

24	ISR4431-V/K9	Cisco ISR 4431 UC Bundle, PVDMA-64, UC License, CUBE-25		2	\$17,243.44	\$34,486.88	51.00 %	\$16,898.58
25	CON-SNT-ISR4431V	SNTE-8X5XNBD Cisco ISR 4431 UC Bu	12	2	\$1,393.14	\$2,786.28	33.00 %	\$1,866.80

Solution Quote

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26	PVDM4-64	64-channel DSP module		2	\$0.00	\$0.00	0.00 %	\$0.00
27	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series		2	\$0.00	\$0.00	0.00 %	\$0.00
28	PWR-4430-AC	AC Power Supply for Cisco ISR 4430		2	\$0.00	\$0.00	0.00 %	\$0.00
29	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m		4	\$0.00	\$0.00	0.00 %	\$0.00
30	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430		2	\$0.00	\$0.00	0.00 %	\$0.00
31	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane		2	\$0.00	\$0.00	0.00 %	\$0.00
32	SL-44-UC-K9	Unified Communication License for Cisco ISR 4400 Series		2	\$0.00	\$0.00	0.00 %	\$0.00
33	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions		2	\$0.00	\$0.00	0.00 %	\$0.00
34	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400		6	\$0.00	\$0.00	0.00 %	\$0.00
35	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400		2	\$0.00	\$0.00	0.00 %	\$0.00
36	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430		2	\$800.00	\$1,600.00	51.00 %	\$784.00
37	FL-CUBEE-100	Unified Border Element Enterprise License - 100 sessions		4	\$9,995.00	\$39,980.00	51.00 %	\$19,590.20
38	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions		4	\$2,995.00	\$11,980.00	51.00 %	\$5,870.20
39	SISR4400UK9-166	Cisco ISR 4400 Series IOS XE Universal		2	\$0.00	\$0.00	0.00 %	\$0.00

GFI FaxServer

40	FAXUNL-1Y	GFI SOFTWARE : GFI FAXMAKER UNLIMITED W/ 1 YEAR SMA		1	\$8,000.00	\$8,000.00	10.00 %	\$7,200.00
41	LUPG3-10-1Y	GFI FAXMAKER ADDITIONAL LINES INCLUDING UP TO 1 YEAR SUPPORT QTY 3-10		6	\$400.00	\$2,400.00	10.00 %	\$2,160.00
42	SR1402F12	GFI SOFTWARE : BROOKTROUT SR140 - 2 CHANNELS W/ 1 YEAR SMA		1	\$1,209.00	\$1,209.00	10.00 %	\$1,088.10
43	SR1408F12	GFI SOFTWARE : BROOKTROUT SR140 - 8 CHANNELS W/ 1 YEAR SMA		1	\$4,835.00	\$4,835.00	10.00 %	\$4,351.50

VeraSMART - Call Accounting and Analytics -- No Contract for this product

44	3B5737	3B5737 - PREM INSIGHT ANALYTICS BLK-1 LICS TIER 1U RTU		1	\$250.00	\$250.00	20.00 %	\$200.00
45	3B5736	3B5736 - PREM INSIGHT ANALYTICS MODULE CLDS RTU INCL 1 TIER 1 USER		1	\$500.00	\$500.00	20.00 %	\$400.00
46	2R0095	2R0095 - VERASMART CA2500 EXT +5CDR SRC LICS INCL 10U LICS PREMISE		1	\$8,760.00	\$8,760.00	20.00 %	\$7,008.00

Professional Services PM20800

47	PS-SNY-ADV	UC Upgrade Misc Fixed Fee		1	\$46,250.00	\$46,250.00	10.00 %	\$41,625.00
48	PS-SNY-ADV	Remote Implementation of VeraSMART Call Accounting Software with integration into the existing Cisco Communications Manager cluster.		1	\$3,250.00	\$3,250.00	10.00 %	\$2,925.00
49	PS-SNY-ADV	Remote Data Set-up for InSight Analytics		1	\$288.00	\$288.00	10.00 %	\$259.20

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50	PS-SNY-ADV	Remote training on the VeraSMART Call Accounting Software for up to 4 users. This session runs up to 2 hours in length.		1	\$576.00	\$576.00	10.00 %	\$518.40
51	PS-SNY-ADV	PRI to SIP Migration Misc Fixed Fee		1	\$8,000.00	\$8,000.00	10.00 %	\$7,200.00
52	PS-SNY-ADV	Project Completion		1	\$12,000.00	\$12,000.00	10.00 %	\$10,800.00