



SAMMELARCHITECTURE.COM  
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May 7, 2019

Mr. John Carr  
Executive Director of School Facilities  
Yonkers Public Schools  
One Larkin Center  
Yonkers, New York 10701

Subject: Bid Evaluation for Community Improvements at Martin Luther King School  
IFB-6387 - YPS#10843

Dear Mr. Carr,

Two bids were received for this work. The low bid was submitted by Pierotti Corporation. The total Base bid submitted was \$468,200. The Base Bid includes work in the Gymnasium and Corridors. There is one Alternate bid for this project which includes work in the Cafetorium. The Alternate bid submitted was \$189,000.

This bid received exceeded the estimate of \$371,228. We reviewed the bid with Mr. Steven Mgrditchian, President of Pierotti Corporation. We believe that the bid submitted by Pierotti Corporation was prepared with due diligence. It appears that the high bids are due to the extremely busy construction market and the aggressive summer project schedule. We have seen this trend throughout the Hudson Valley during the past several months. We do not believe that rebidding the work will result in lower bids. We understand the value of this project to the community and the positive financial impact the grant will have on the overall cost of the project. The alternate bid was designed to protect the Yonkers Public Schools if bids received were higher than the budget. For these reasons we believe that accepting the Base Bid is in the best interest of the Yonkers Public Schools.

Additionally, on April 23, 2019, we met with Mr. Steven Mgrditchian, President of Pierotti, to review the bid submitted by Pierotti Corp. Mr. Mgrditchian demonstrated that he understood the requirements of the project. He stated that the bid was based on the plans and specifications and that Pierotti Corp. will honor its bid. He also stated that they can complete the work within the contract time. We have worked with Pierotti Corp. on recent projects and they have satisfactorily completed their contract work. Based on our evaluation, there is no reason to disqualify this bidder.

Please feel free to call with any questions or comments.

Very truly yours,  
SAMMEL ARCHITECTURE PLLC

A handwritten signature in blue ink, appearing to read 'David Sammel', is written over the typed name.

David Sammel