



June 17, 2024

*Mr. Al Dilello
Assistant Supervisor of Facilities
Yonkers Public Schools
1 Larkin Plaza
Yonkers, NY 10701*

Mr. Dilello:

Thank you for this opportunity to quote on some of your modesty panel requirements.

I have examined your specifications and find that you will require a total of 21 Modesty Panels, (8) 84" w x 30" h, (13) 138" w x 30" h. For the sum of \$7,060.00 we hereby offer to provide and deliver the same complete.

This quotation is based on utilizing 15 oz. Inherently Fire-Resistant "Encore" Velour. A 100% Polyester Velour. These fabrics will never require re-flameproofing.

*These services are available from us on the **Southern Westchester BOCES Bid 2023-24-C09 Cooperative Bid, Item P4 Frankel Associates.***

BOCES Breakdown:

130 Yards of 15 oz. IFR Encore Velour @ \$98.40 = \$12,792.00

Minus BOCES Discount (15%) = - \$1,918.80

Minus Additional Dealer Discount = - \$3,813.20

Total Net Delivered Price = \$7,060.00

I sincerely hope that we may be of service to you in this matter.

*Very truly yours,
Sal Barbera*