



**BEST CLIMATE CONTROL CORP.**  
Commercial Air Conditioning & Heating Systems

75 Orville Drive, Bohemia, NY 11716 TEL (631) 218-8022  
FAX (631) 218-8023



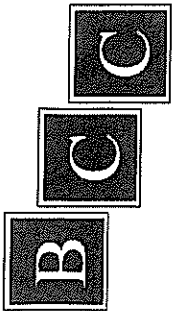
**JOB ESTIMATE WORKSHEET**

*SGT 8/18*

<b>Customer Name:</b> YONKERS PUBLIC SCHOOLS		<b>Contract:</b>			
<b>Proposal Name:</b> LENNOX RTU 1 & 3 BEARINGS		Site: MONTESSORI - WOODLAWN			
<b>Proposal #:</b> 18-9697		Unit: LENNOX RTU 1 & 3			
<b>Proposal Date:</b> 8/28/18		Serial #: 10419/050/02			
<b>Subcontractor:</b>	<b>QTY</b>	<b>Labor</b>	<b>Materials</b>	<b>Total</b>	<b>Remarks</b>
<b>Labor:</b>	<b>QTY</b>	<b>Hours</b>	<b>Per Hour</b>	<b>Total Labor</b>	<b>Remarks</b>
HVAC MECHANIC	1	16.00	\$ 120.00	\$ 1,920.00	
<b>Materials &amp; Equipment:</b>	<b>QTY</b>	<b>Each</b>	<b>Total</b>	<b>Remarks</b>	<b>Scope of Work Overview</b>
RTU #1					PROVIDE LABOR AND MATERIAL TO REPLACE
BLOWER BEARING	2	\$ 164.32	\$ 328.64	PILLOW BLOCK	BLOWER BEARINGS ON UNITS 1 & 3, MOTOR
CONTACTOR	1	\$ 49.56	\$ 49.56		BEARINGS ON UNIT 3, AND COMPRESSOR
MISC. MATERIAL,S	1	\$ 50.00	\$ 50.00		CONTACTOR ON UNIT 1.
RTU #3					
BLOWER BEARING	2	\$ 164.32	\$ 328.64	PILLOW BLOCK	
MOTOR BEARINGS	2	\$ 69.37	\$ 138.74		
MISC. MATERIAL,S	1	\$ 100.00	\$ 100.00		
<b>TOTAL</b>	<b>9</b>	<b>\$ 597.57</b>	<b>\$ 995.58</b>		

ESTIMATE TOTALS			
Subcontract	\$ -	Mark-Up	15.0%
Labor	N/A		N/A
Materials & Equip	\$ 995.58		15.0%
Shipping	\$ 100.00		0.0%
<b>Total Time and Material Estimate</b>	<b>\$ 2,447.50</b>		

*8/29/18*  
*OK*



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*Sgt 7/30*

**JOB ESTIMATE WORKSHEET**

Customer Name: **YONKERS PUBLIC SCHOOLS**  
 Proposal Name: **PETRA #9/ COMPRESSOR #1 and #4**  
 Proposal #: **18-9643**  
 Proposal Date: **7/20/18**

Contract: **MONTESSORI - WOODLAWN**  
 Site: **Petra - AC 9 - Stage 1 and 4**  
 Unit: **10419/040/05**

Subcontractor:	QTY	Labor	Materials	Total	Remarks
RIGGING	1			\$ 2,500.00	

Labor:	QTY	Hours	Per Hour	Total Labor	Remarks
HVAC MECHANIC	2	64.00	\$ 120.00	\$ 7,680.00	

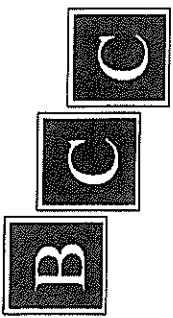
  

Materials & Equipment:	QTY	Each	Total	Remarks
OEM COMPRESSOR	2	\$ 2,895.82	\$ 5,791.64	16 SERIES
TIME DELAY	2	\$ 21.85	\$ 43.70	
ACID SCAVENGER	4	\$ 22.38	\$ 89.52	
FUSES	6	\$ 97.15	\$ 582.90	
AF 65 CONTACTOR	2	\$ 213.70	\$ 427.40	
AUXILIARY CONTACTOR	10	\$ 27.95	\$ 279.50	
LL DRIER	2	\$ 65.73	\$ 131.46	
SL DRIER	2	\$ 88.61	\$ 177.22	
NITROGEN	4	\$ 60.00	\$ 240.00	
ROTOLOCKS	2	\$ 162.00	\$ 324.00	
RECLAIM/ RECOVERY	2	\$ 135.00	\$ 270.00	
R-22	60	\$ 16.50	\$ 990.00	
RX11 FLUSH	4	\$ 73.01	\$ 292.04	
MISC. MATERIALS	1	\$ 200.00	\$ 200.00	
<b>TOTAL</b>	<b>103</b>	<b>\$ 4,079.70</b>	<b>\$ 9,839.38</b>	

SCOPE OF WORK OVERVIEW  
 PROVIDE LABOR AND MATERIAL TO REPLACE COMPRESSORS #1 AND #4 FOR PETRA RTU #9 DUE TO ELECTRICAL BURNOUT

*PT 7/30/18 OK*

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Subcontract	\$ 2,500.00	15.0%	\$ 2,875.00
Labor	N/A	N/A	\$ 7,680.00
Materials & Equip	\$ 9,839.38	15.0%	\$ 6,800.16
Shipping	\$ 100.00	0.0%	\$ 100.00
<b>Total Time and Material Estimate</b>			<b>\$ 17,455.16</b>



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*Sept 1/30*

**JOB ESTIMATE WORKSHEET**

Customer Name: **YONKERS PUBLIC SCHOOLS**  
 Proposal Name: **PETRA #11/ COMPRESSOR #3**  
 Proposal #: **18-9644**  
 Proposal Date: **7/20/18**

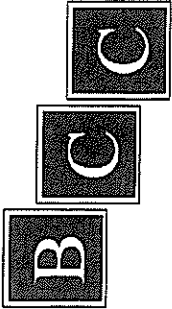
Contract: \_\_\_\_\_  
 Site: **MONTESSORI - WOODLAWN**  
 Unit: **Petra - AC 11 - Stage 3**  
 Serial #: **10419/050/02**

Subcontractor:	QTY	Labor	Materials	Total	Remarks
RIGGING	1			\$ 2,500.00	
<b>Labor:</b>	<b>QTY</b>	<b>Hours</b>	<b>Per Hour</b>	<b>Total Labor</b>	<b>Remarks</b>
HVAC MECHANIC	1	32.00	\$ 120.00	\$ 3,840.00	
<b>Materials &amp; Equipment:</b>	<b>QTY</b>	<b>Each</b>	<b>Total</b>	<b>Scope of Work Overview</b>	
OEM COMPRESSOR	1	\$ 2,640.54	\$ 2,640.54	16 SERIES	PROVIDE LABOR AND MATERIAL TO REPLACE
TIME DELAY	1	\$ 21.85	\$ 21.85		COMPRESSOR #1 FOR PETRA RTU #11 DUE TO
ACID SCAVENGER	2	\$ 22.38	\$ 44.76		ELECTRICAL BURNOUT
FUSES	3	\$ 97.15	\$ 291.45		
AF 65 CONTACTOR	1	\$ 213.70	\$ 213.70		
AUXILIARY CONTACTOR	5	\$ 27.95	\$ 139.75		
LL DRIER	1	\$ 65.73	\$ 65.73		
SL DRIER	1	\$ 88.61	\$ 88.61		
NITROGEN	2	\$ 60.00	\$ 120.00		
ROTOLOCKS	2	\$ 162.00	\$ 324.00		
RECLAIM/ RECOVERY	2	\$ 135.00	\$ 270.00		
R-22	60	\$ 16.50	\$ 990.00		
RX11 FLUSH	2	\$ 73.01	\$ 146.02		
MISC. MATERIALS	1	\$ 200.00	\$ 200.00		
<b>TOTAL</b>	<b>84</b>	<b>\$ 3,824.42</b>	<b>\$ 5,556.41</b>		

**ESTIMATE TOTALS**

Cost	Mark-Up	Sell Price
Subcontract \$ 2,500.00	15.0%	\$ 2,875.00
Labor N/A	N/A	\$ 3,840.00
Materials & Equip \$ 5,556.41	15.0%	\$ 3,106.51
Shipping \$ 100.00	0.0%	\$ 100.00
<b>Total Time and Material Estimate</b>		<b>\$ 9,921.51</b>

*7/30/18*  
*OK*



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*get 7/12*

**JOB ESTIMATE WORKSHEET**

Customer Name: **YONKERS PUBLIC SCHOOLS**  
 Proposal Name: **PETRA #4/ COMPRESSOR #1**  
 Proposal #: **18-9614**  
 Proposal Date: **7/3/18**

Contract: **MONTESSORI - WOODLAWN**  
 Unit: **#4 Petra - AC 4 - Stage 1**  
 Serial #: **10419040202**

Subcontractor:	QTY	Labor	Materials	Total	Remarks
RIGGING	1			\$ 1,500.00	RIG AND SET COMPRESSOR

Labor:	QTY	Hours	Per Hour	Total Labor	Remarks
HVAC MECHANIC	2	48.00	\$ 110.00	\$ 5,280.00	

Materials & Equipment:	QTY	Each	Total	Remarks
OEM COMPRESSOR	1	\$ 2,695.47	\$ 2,695.47	SCOPE OF WORK OVERVIEW PROVIDE LABOR AND MATERIAL TO REPLACE COMPRESSOR #13 FOR PETRA RTU #4 DUE TO ELECTRICAL BURNOUT
TIME DELAY	1	\$ 16.60	\$ 16.60	
ACID SCAVENGER	2	\$ 32.38	\$ 64.76	
FUSES	6	\$ 94.00	\$ 564.00	
CONTACTOR	2	\$ 321.49	\$ 642.97	
LL DRIER	1	\$ 62.36	\$ 62.36	
SL DRIER	1	\$ 87.98	\$ 87.98	
NITROGEN	1	\$ 135.00	\$ 135.00	
ROTOLOCKS	2	\$ 162.00	\$ 324.00	
RECLAIM/ RECOVERY	1	\$ 135.00	\$ 135.00	
R-22	60	\$ 16.50	\$ 990.00	
RX11 Flush	2	\$ 64.54	\$ 129.08	
MISC. MATERIALS	1	\$ 200.00	\$ 200.00	
<b>TOTAL</b>	<b>81</b>	<b>\$ 4,023.32</b>	<b>\$ 6,047.22</b>	

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Subcontract	\$ 1,500.00	15.0%	\$ 1,725.00
Labor	N/A	N/A	\$ 5,280.00
Materials & Equip	\$ 6,047.22	15.0%	\$ 3,183.64
Shipping	\$ 100.00	0.0%	\$ 100.00
<b>Total Time and Material Estimate</b>			<b>\$ 10,288.64</b>

*TPD 7/12/18 OK*

**Customer Name:** YONKERS PUBLIC SCHOOLS  
**Proposal Name:** PETRA #12/ #1 AND #2 COMPRESSORS  
**Proposal #:** 18-9611  
**Proposal Date:** 7/3/18

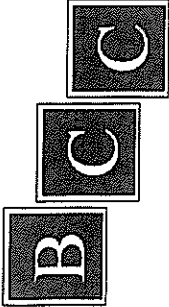
**JOB ESTIMATE WORKSHEET**

**Contract:**  
**Site:** MONTESSORI - WOODLAWN  
**Unit:** #12 Petra - AC 12  
**Serial #:** 10419040206

Subcontractor:	QTY	Labor	Materials	Total	Remarks
RIGGING	1			\$ 1,500.00	RIG AND SET (2) COMPRESSORS
<b>Labor:</b>	<b>QTY</b>	<b>Hours</b>	<b>Per Hour</b>	<b>Total Labor</b>	<b>Remarks</b>
HVAC MECHANIC	2	80.00	\$ 110.00	\$ 8,800.00	
<b>Materials &amp; Equipment:</b>	<b>QTY</b>	<b>Each</b>	<b>Total</b>	<b>Scope of Work Overview</b>	
OEM COMPRESSOR	2	\$ 3,895.48	\$ 7,790.96	PROVIDE LABOR AND MATERIAL TO REPLACE STAGE	
TIME DELAY	2	\$ 16.60	\$ 33.20	1 COMPRESSORS 1 AND 2 FOR PETRA RTU #12 DUE	
ACID SCAVENGER	4	\$ 32.38	\$ 129.52	TO INTERNAL ELECTRICAL BURNOUT	
FUSES	6	\$ 94.00	\$ 564.00		
CONTACTOR	2	\$ 321.49	\$ 642.97		
LL DRIER	2	\$ 62.36	\$ 124.72		
SL DRIER	2	\$ 87.98	\$ 175.96		
NITROGEN	1	\$ 135.00	\$ 135.00		
ROTOLOCKS	2	\$ 162.00	\$ 324.00		
RECLAIM/ RECOVERY	2	\$ 135.00	\$ 270.00		
R-22	120	\$ 16.50	\$ 1,980.00		
RX11 Flush	4	\$ 64.54	\$ 258.16		
MISC. MATERIALS	1	\$ 250.00	\$ 250.00		
<b>TOTAL</b>	<b>150</b>	<b>\$ 5,273.33</b>	<b>\$ 12,678.49</b>		

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Subcontract	\$ 1,500.00	15.0%	\$ 1,725.00
Labor	N/A	N/A	\$ 8,800.00
Materials & Equip	\$ 12,678.49	15.0%	\$ 9,127.30
Shipping	\$ 100.00	0.0%	\$ 100.00
<b>Total Time and Material Estimate</b>			<b>\$ 19,752.30</b>

*P.D.*  
*7/12/18*  
*OK*



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**Customer Name:** YONKERS PUBLIC SCHOOLS  
**Proposal Name:** PETRA #2/ #3 COMPRESSOR  
**Proposal #:** 18-9613  
**Proposal Date:** 7/3/18

**Contract:**

**Site:** MONTESSORI - WOODLAWN  
**Unit:** #2 Petra - AC 2 - Stage 3  
**Serial #:** 10419040101

*5/12*

**JOB ESTIMATE WORKSHEET**

Subcontractor:	QTY	Labor	Materials	Total	Remarks
RIGGING	1			\$ 1,500.00	RIG AND SET COMPRESSOR
<b>Labor:</b>	<b>QTY</b>	<b>Hours</b>	<b>Per Hour</b>	<b>Total Labor</b>	<b>Remarks</b>
HVAC MECHANIC	2	48.00	\$ 110.00	\$ 5,280.00	
<b>Materials &amp; Equipment:</b>	<b>QTY</b>	<b>Each</b>	<b>Total</b>	<b>Scope of Work Overview</b>	
OEM COMPRESSOR	1	\$ 2,427.04	\$ 2,427.04	PROVIDE LABOR AND MATERIAL TO REPLACE	
TIME DELAY	1	\$ 16.60	\$ 16.60	COMPRESSOR #3 FOR PETRA RTU #2 DUE TO	
ACID SCAVENGER	2	\$ 32.38	\$ 64.76	ELECTRICAL BURNOUT	
FUSES	6	\$ 94.00	\$ 564.00		
CONTACTOR	2	\$ 321.49	\$ 642.97		
LL DRIER	1	\$ 62.36	\$ 62.36		
SL DRIER	1	\$ 87.98	\$ 87.98		
NITROGEN	1	\$ 135.00	\$ 135.00		
ROTOLOCKS	2	\$ 162.00	\$ 324.00		
RECLAIM/ RECOVERY	1	\$ 135.00	\$ 135.00		
R-22	60	\$ 16.50	\$ 990.00		
RX11 Flush	2	\$ 64.54	\$ 129.08		
MISC. MATERIALS	1	\$ 200.00	\$ 200.00		
<b>TOTAL</b>	<b>81</b>	<b>\$ 3,754.89</b>	<b>\$ 5,778.79</b>		

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Subcontract	\$ 1,500.00	15.0%	\$ 1,725.00
Labor	N/A	N/A	\$ 5,280.00
Materials & Equip	\$ 5,778.79	15.0%	\$ 2,874.95
Shipping	\$ 100.00	0.0%	\$ 100.00
<b>Total Time and Material Estimate</b>			<b>\$ 9,979.95</b>

*7/12/18 OK*