



MOTOROLA SOLUTIONS

Sales Terms and Conditions:

- Payment Terms: Contract Payment terms are net 30 days after date of invoice. Terms should be stated on your purchase order. Individual items are billed as they are shipped.
- Price & Terms: All prices, terms, & conditions in this quotation are based on Motorola's New York **State Contract # PT 67405**.
- Purchase order: Purchase orders should be made out to **Motorola Solutions 123 Tice Blvd. Suite 202, Woodcliff Lake, New Jersey 07677** and require bill to, and ship to address. An Ultimate address is required if different than the ship to and/or bill to address.
- Please mail purchase order to: **ESS Inc.
250 Clearbrook Road
Elmsford, NY 10523
Attn: Pamela Coltrane-Knott**
- Warranty Period: Motorola's standard warranty is one year on parts and labor, from the date of shipment date of the equipment, except if noted differently.
- Shipping: Shipping is done via UPS, truck freight, or electronics delivery van. Delivery is FOB origin and ground shipping charges are paid by Motorola under the terms of the Contract. Ground shipping time normally takes approximately 3 to 5 working days. If requested, priority shipping is available, however there is an additional charge for this option.
- Delivery: All delivery times are from the date the FACTORY receives the order.
- Schedule: Order processing time may add up to an additional 2 days. Standard shipping schedule for portables and mobiles is typically 25 days [or sooner]. Standard shipping schedule for repeaters, base stations, receivers is 35 days. Shipping schedule for various base station / repeater antennas can vary between 30 to 55 days.

Typically orders can be expedited for quicker delivery if necessary, please let me know if you would like me to expedite this order. Motorola appreciates the opportunity to provide this quotation and we look forward to serving your agency. Please let us know if we can provide any additional information or assistance.

Additional Information about Motorola's Government & Enterprise equipment, solutions and services can be found at the following web site:

<http://www.motorolasolutions.com/US-EN>

Thank You
Pamela Coltrane-Knott