



BUREAU OF PURCHASING
ONE LARKIN CENTER, 3rd Floor
YONKERS, NY 10701-3888
Telephone (914) 377-6030
Fax (914) 377-6032

COVER SHEET - INVITATION FOR BIDS

SOLICITATION & CONTRACT DOCUMENTS FOR:

Purchase of Mobilize Rescue, or Equal, Backpacks, Public Access Stations and Wall Cabinet Rescue Systems

BID NUMBER: RFB-6355
OPENING DATE: February 1, 2019
TIME: 2:00 PM (PREVAILING TIME)
BOCS APPROVAL DATE: _____
ASSIGNED BY PURCHASING
CONTRACT NO.: _____
ASSIGNED BY PURCHASING

BOARD OF EDUCATION

Steve Lopez, President
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Rosalba Del Vecchio

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John Jacono
Ammir Rabadi

Dr. Edwin Quezada
Superintendent of Schools

BIDDER TO FILL OUT (PLEASE PRINT):

LEGAL NAME OF BIDDER: Federal Eastern International, LLC
ADDRESS: 1525 Chaffee Road S. Unit 12 Jacksonville, FL 32221
(P. O. Boxes are not acceptable)
CONTACT: Rich Kosakowski TITLE Regional Manager
PHONE NO.: 518-586-4024 FAX: 904-361-3948
EMAIL: richk@fedeastintl.com
DATE: 1.28.19

**DO NOT RETURN ENTIRE BID PACKAGE -
ONLY RETURN WHAT IS LISTED IN THE "INFORMATION FOR BIDDERS", PAGE 8**



City of Yonkers/Yonkers Public Schools
 One Larkin Center - 3rd Floor
 Yonkers, New York 10701
 (914) 377-6930
 Fax: (914) 377-6032
 Email: debra.censi@yonkersny.gov

CITY OF YONKERS
Purchasing

Mike Spano, Mayor
Tom Collich, Director

TO: PROSPECTIVE BIDDERS 4 Pages Total Date: 1/18/2019
 FROM: Debra Censi, Principal Buyer

RE: RFB-6355: Purchase of Mobilize Rescue, or Equal, Backpacks, Public Access Stations & Cabinet Rescue Systems
 ADDENDUM No. 1: Informational - Corrections

The contents of this addendum alter and amend the original Bid requirements and take precedence over the related items therein. This addendum forms a part of the contract documents. Bidders must acknowledge receipt of all addenda when submitting their bids. Failure to acknowledge receipt may render your bid non-responsive and ineligible for award. Vendors are responsible for ensuring that they receive all addenda. All addenda will be posted on the Empire State Purchasing Group System (<http://www.empirestatebidssystem.com/>).

PLEASE NOTE THE FOLLOWING:

- I. The **BID OPENING DATE** for this project remains **FRIDAY, February 1, 2019 at 2:00 p.m.**
 THE CITY OF YONKERS, BUREAU OF PURCHASING, 1 LARKIN CENTER 3rd FLOOR, Yonkers, NY 10701, will accept sealed bids for the following project until **2:00 P.M. on FRIDAY, February 1, 2019** at which time and place bids will be publicly opened and read.
- II. The City's is providing the following information regarding the **corrections to SCHEDULE A AND SCHEDULE B. Page 49, 50, 51 have been revised. **ALL VENDORS shall remove the existing page numbers 49, 50, 51 and replace them with the attached Pages marked "REVISED 1/18/2019" Pages 49, 50, and 51. ALL VENDORS shall Submit pricing on the attached REVISED 1/18/2019 sheets for Pages 49, 50, 51.**
Vendors shall ALSO note you are required to submit these pages with your sealed bid:
 - Bid Cover Sheet – **Page 1**
 - Bid Schedule of Prices: Itemized, **Page 16**
 - Bid and Bidder's Affidavit – **Pages 18-23 - SIGNED AND NOTARIZED.**
 - Vendor Background Questionnaire – **Pages 25-31 - SIGNED AND NOTARIZED**
 - Contract Signature Pages – **Page 47 and Page 48**
 - Schedules C through G – **Pages 52 through 58**

Correction to Page 49 in highlights - QUANTITIES: The City intends to purchase upfront (15) Mobile backpack rescue systems, (10) Public access rescue stations, (10) Mobilize ~~rescue wall cabinets~~, (1) App. license, (1) Full day on-site training and online training. The City reserves the right to order additional quantities for up to 12-months after the initial order is placed at the same unit pricing, terms, and conditions.

Correction to Page 50 in highlights- SCHEDULE "B" – BID SCHEDULE OF PRICES – Item 3 - MODEL #100- Mobilize Rescue Wall Cabinet Polycarbonate ~~with light~~ or Equal: **Make/ Model Manufacturer offered.**

**** End of Addendum ****

Acknowledgement for Addendum No. 1

IFB-6355 - ADDENDUM No. 1 – ACKNOWLEDGEMENT – Return this document with your sealed bid.

Bidding Firm: Federal Eastern International
 Address: 1523 Chaffee Rd Unit 12 Jacksonville, FL 32221
 Bidder's Representative: Dan Hayes Title: Chief Sales / Product Officer
 E-mail: dhayes@fedeastintl.com Signature: [Signature] Date: 1/28/19



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CITY OF YONKERS
Purchasing

Mike Spano, Mayor
Tom Collich, Director

TO: PROSPECTIVE BIDDERS 1 Page Total Date: 1/30/2019

FROM: Debra Censi, Principal Buyer

RE: RFB-6355:

Purchase of Mobilize Rescue, or Equal, Backpacks, Public Access Stations & Cabinet Rescue Systems
 ADDENDUM No. 2: Informational - Clarification

The contents of this addendum alter and amend the original Bid requirements and take precedence over the related items therein. This addendum forms a part of the contract documents. Bidders must acknowledge receipt of all addenda when submitting their bids. Failure to acknowledge receipt may render your bid non-responsive and ineligible for award. Vendors are responsible for ensuring that they receive all addenda. All addenda will be posted on the Empire State Purchasing Group System (<http://www.empirestatebidsystem.com/>).

PLEASE NOTE THE FOLLOWING:

I. The BID OPENING DATE for this project remains FRIDAY, February 1, 2019 at 2:00 p.m.

THE CITY OF YONKERS, BUREAU OF PURCHASING, 1 LARKIN CENTER 3rd FLOOR, Yonkers, NY 10701, will accept sealed bids for the following project until 2:00 P.M. on FRIDAY, February 1, 2019 at which time and place bids will be publicly opened and read.

II. The City's is providing the following information/clarification regarding the Bid:

A. Please note the following – The Bid Number for this purchase is RFB-6355 – Purchase of Mobilized Rescue, or Equal Back Backpacks Public Access Stations & Cabinet Rescue Systems (not RFB 6353). RFB 6353 – is for Purchase of ATECH Training or Equal, Automotive Training Equipment for the City of Yonkers/Yonkers Public School District. The two bids are different and NOT related.

- Pages 5, 17, 18 of this bid have a typo that read RFB-6353 they shall read RFB-6355.

B. If you are an LLC, you are still required to complete the Bid and Bidders affidavit Pages 18-23 where the bidder is a corporation.

**** End of Addendum ****

Acknowledgement for Addendum No. 2

IFB-6355 - ADDENDUM No. 2 – ACKNOWLEDGEMENT – Return this document with your sealed bid.

Bidding Firm: Federal Eastern International
 Address: 1523 Chaffee Rd unit 12 Jacksonville, FL 32221
 Bidder's Representative: Dan Hayes Title: Chief Sales / Product Officer
 E-mail: dhayes@fedeastintl.com Signature: Dan Hayes Date: 1/30/19

COMPLETE THIS FORM IN INK

BID NO.: 6355

BID SCHEDULE OF PRICES - ITEMIZED - SEE SCHEDULE "B" - Page 50-51

Item Award

Class Award

For furnishing and delivering the specified goods or services, which includes, without limitation all freight charges, demurrage, insurance, packaging, machinery, tools, labor, services, skill and other items of whatever nature required to fulfill the obligations under the resultant Contract, the Bidder agrees to accept in full compensation therefore the amount of the total bid sum of:

TOTAL BID FOR ITEMS 1 TO 5, INCLUSIVE, THE SUM OF:

PLEASE PRINT:

Written in Words: Thirty-two thousand nine hundred forty-one
_____ Dollars twenty five Cents

Written in Figures: \$ 32,941.25

Discount for Prompt Payment: 0 % _____ Days, Net 30.

The Bidder hereby acknowledges receipt of all Solicitation Documents and Addenda through and including Addendum number 2 (Bidder to insert number of last Addendum received.)

Availability: 2-4 weeks if not already in stock.

Contractor: Federal Eastern Intl.

Address of Bidder: 1523 Chaffee Rd. unit 12
Jacksonville, FL 32221

Is this business a Certified Minority / Women Business Enterprise in New York State?

Yes No

Prepared By: Dan Hayes

Title: CSO / CPO

Signature: D. Hayes Telephone No.: 813-340-8600

Fax No.: 904-361-3948

E-Mail: dhayes@fedeastintl.com Date: 1/28/19

**SCHEDULE "A"
SCOPE OF SERVICES**

REVISED 1/18/2019

INTENT: The City of Yonkers BOE Public School District is seeking a provider to furnish and deliver mobilize rescue, or approved *Equal*, backpacks, public access stations and model 100 wall cabinet rescue systems.

Bidders who propose to furnish any "equal" products in response to RFB-6355 must include with their bid, all pertinent technical information necessary for demonstrating the products' ability to meet the same form and function as those specified.

The equipment and system list is described on page 50 - under Schedule "B" - **BID SCHEDULE OF PRICES**. If offering an "or equal", bidders must specify the manufacturer, make, and model number they are offering on the associated line item on the **BID SCHEDULE OF PRICES**.

The awarded vendor shall supply courseware manual for all equipment listed in the bid.

COST PROPOSAL: All pricing must be firm, i.e., no price adjustments are allowed. All bids are deemed **F.O.B. DESTINATION**. Quoted prices shall include all costs incidental to providing the goods specified, including freight, packaging, materials, labor, fees, overhead, and profit.

The respondent vendor is not to alter the bid format from that required herein. Any such alterations of the bid format will result in a determination of the respondent being "non-responsive". Inclusion of disclaimers which contradict the requirements of this bid will also result in a determination of the respondent being non responsive. Any questions must be addressed to the Purchasing Contact right away.

QUANTITIES: The City intends to purchase upfront (15) Mobile backpack rescue systems, (10) Public access rescue stations, (10) Mobilize rescue wall cabinets, (1) App license, (1) Full day on-site training and online training. The City reserves the right to order additional quantities for up to 12-months after the initial order is placed at the same unit pricing, terms, and conditions.

DELIVERY: Equipment shall be inside delivery to the Department of Safety and Security, 1 Larkin Center, Yonkers, New York, 10701. This location has a loading dock.

WARRANTY: Vendor shall provide the warranty information on the equipment/courseware they are bidding. Has the vendor provided the warranty in response to RFB 6355? Check YES NO

LEAD TIME: Vendor shall state lead time of equipment/courseware.

The lead time in response to RFB-6355 is 10 to 30 days after receipt of order.

SCHEDULE "B" - BID SCHEDULE OF PRICES

ITEM	QUANTITY	DESCRIPTION - ITEMS WITH UNIT BID PRICES WRITTEN IN WORDS	UNIT BID PRICES		TOTAL AMT. BID	
			DOLLARS	CENTS	DOLLARS	CENTS
1	15	MODEL # Mobile Backpack Rescue System or Equal: Make/ Model Manufacturer offered: <u>Mobilize Rescue Systems</u> <u>MBRS-1000</u> Unit Cost Written in words: For <u>One Thousand Six hundred fourteen</u> and <u>five</u> /100 Dollars	1614	05	24210	75
2	10	MODEL # Public Access Rescue Station or Equal: Make/ Model Manufacturer offered: <u>Mobilize Rescue Systems</u> <u>PARS-1000</u> Unit Cost Written in words: For <u>Six hundred forty-five</u> and <u>five</u> /100 Dollars	645	05	6450	50
3	10	MODEL #100 - Mobilize Rescue Wall Cabinet Polycarbonate or Equal: Make/ Model Manufacturer offered: <u>Mobilize Rescue Systems</u> <u>MBWC-100</u> Unit Cost Written in words: For <u>Two hundred Twenty Eight</u> and <u>Zero</u> /100 Dollars	228	00	2280	00
4	1	App for license codes: Make/ Model Manufacturer offered: <u>Mobilize Rescue Systems</u> <u>App</u> Unit Cost Written in words: For <u>Zero</u> and <u>Zero</u> /100 Dollars	0	0	0	0
5	1	Training Cost: • Full day 8 hour on-site training at various schools for implementation and familiarization. • Online App training. Unit Cost Written in words: For <u>Zero</u> and <u>Zero</u> /100 Dollars	0	0	0	0

LEGAL NAME OF CONTRACTOR: Federal Eastern International, LLC.

TOTAL BID - ITEMS 1 to 5, INCLUSIVE

PLEASE PRINT

WRITTEN IN WORDS: Thirty-two thousand
nine hundred
forty-one Dollars twenty-five Cents

WRITTEN IN FIGURES: \$ 32,941.25

LEGAL NAME OF CONTRACTOR: Federal Eastern International, LLC.

ADDRESS: 1523 Chaffee Rd. Unit 12 Jacksonville, FL 32221

PREPARED BY: Dan Hayes DATE 1/28/19

TITLE: Chief Sales/Product Officer

TELEPHONE NO.: 813-340-8600

EMAIL ADDRESS: dhayes@fedeastintl.com

VETTORINO, LISA

From: Debra Censi <debra.censi@YonkersNY.gov>
Sent: Friday, February 08, 2019 10:58 AM
To: SCHULDER, BRIAN
Cc: VETTORINO, LISA; ARIAS, FENIX
Subject: Bids 6355 - Purchase Mobilize Rescue Backpack Stations
Attachments: DOC529.PDF

Good morning, Attached are the bid results for the bid solicitation.
The bid opened 2/1/2019 with a total of two bids received. Federal Eastern International is the lowest responsive bidder.
Please review the attached items and make your bid recommendation accordingly for the next Resolution meeting.

Kind Regards,

Debra Censi

City of Yonkers/Yonkers Public Schools

Bureau of Purchasing

1 Larkin Center – 3rd floor

Yonkers, New York 10701

Phone: 914.377.6930 | Email: debra.censi@yonkersny.gov