



*Proposal: 6522-5-0*  
*Date: 3/6/2020*

## **Yonkers Public Schools**

### **YPS- Districtwide Maintenance Parts - YPS Integrated Security**

#### **System REV5**

**1 Larkin Center  
Yonkers, NY 10701**

***Prepared For:***

John Carr

Executive Director

Yonkers Public Schools

(914) 376-8008

Jcarr@Yonkerspublicschools.Org





ITG Larson, Inc.

Licensed By the N.Y.S. Department of State # 12000316923

**Proposal Number: 6522-5-0**

**Date: March 06, 2020**

John Carr  
Executive Director  
Yonkers Public Schools  
1 Larkin Center  
Yonkers NY 10701

Re: YPS- Districtwide Maintenance Parts - YPS Integrated Security System REV5  
1 Larkin Center Yonkers, NY 10701

Dear John,

ITG Larson, Inc. a WBE Company, is pleased to provide the following proposal. Based on your input and evaluation of your project needs, we have prepared a scope of services detailing this project.

The proposed solution represents a versatile, flexible and we believe the proposed solution offers a cost-effective method of satisfying your initial requirements, which can be expanded to accommodate future needs.

ITG Larson, Inc. at your service to provide clarification, or further explanation as needed

This proposal pricing is based on OGS Pricing Group 77201 Award 23150.

Thank you for the opportunity to work with you.

Sincerely,

*Tessa Satele-Ambrose*

Project Administrator



## **Yonkers Public Schools**

### **YPS- Districtwide Maintenance Parts - YPS Integrated Security System REV5**

**Site:** 1 Larkin Center Yonkers, NY 10701

**Contact:** John Carr (914) 376-8008 Jcarr@Yonkerspublicschools.Org

## **Scope Of Services**

### **Service Agreement Repair Plan Description**

This proposal is to provide professional services for:

1. Routine servicing and maintenance (labor and parts) of the District's existing Integrated Security System which consist of the hard items & software and in the buildings as listed elsewhere. See "Device Count" and "Sites".
2. District controlled contingency fund of \$50,000 for District directed added work not covered above to be furnished and installed at the unit prices shown. These price meet or exceed prices shown in the NYSOGS contract. See "Investment Summary".
3. Software Licenses for the cameras and the NVRs. "See Device Count"

The total cost proposed for this agreement is \$157,785.00, including the \$50,000 contingency.

The contract term is 365 calendar days, renewable by mutual agreement for up to 4 four additional years. Inflation for wages and MSRP price increases to be added.

Coverage under this Service Agreement includes labor and parts for listed system devices in "Device Count" Coverage under this Service Agreement includes manufacture software SSA licenses for cameras and NVRS. Note that in addition to the mandatory camera licenses, this proposal also include the licenses for the various NVR recorders. YPS utilizes Dell PowerEdge R740 in conjunction with Victor unified platform. Both Dell servers and AC/SWH Victor unified require ongoing maintenance, patches, version upgrades and others, all of which are covered under this annual support agreement.

### **The following are included:**

- Priority sequencing within the ITG Larson, Inc. dispatch call queue.
- Same day business responses
- 30 Minute support desk responses
- Service will be scheduled Monday through Friday between the hours of 8:30AM and 5:00PM.
- Enterprise trained and factory certified technicians are provided.



ITG Larson, Inc.

- Unlimited remote system diagnosis support is included.
- Unlimited technical telephone support is included
- Loaner equipment (based upon availability) at no additional charge, until covered equipment is repaired or replaced.
- Site visits for the removal and re-installation of the loaner equipment are included.
- If needed, emergency services outside of business hours are billed at published OGS rates.
- Firmware updates on IP cameras as provided by the manufacture
- Security audit of IP cameras
- Weekly checks of hard drives and RAID status
- Weekly checks on all cameras for live video and recording status
- Manufacture Software Support Agreement Licenses
- Network Video Recorders Software updates
- Custom reports upon request
- Maintenance of BOE Ccure Partition
- Maintenance of HR Automated personnel import
- Weekly checks on all iDRAC units
- CAT5 cable repairs and replacements from device back to headed
- Maintenance and modification of MAPS
- Maintenance of clearances and personnel
- Updates for clearances as needed
- Event modifications for email alerts, audible sounds
- Maintenance of police views and MDT views
- Permission auditing in Victor Unified Client
- Permission audition in Ccure System



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- Modification and updates on personnel views
- System health status
- Network switches health status and firmware updates
- Design of new badge layouts and modifications as needed to existing badge layouts
- Provide training for operators
- Create and modify video layouts

### **Placing a Service Call**

Service requests can be made at any time. Service will be scheduled and performed during ITG Larson, Inc. Normal business hours are Monday through Friday between 8:30 AM and 5:00PM EST, excluding Federal and company holidays. Service requests can be placed via

- 1. E-mail:** email the request to [support@itglarson.com](mailto:support@itglarson.com). When requesting service: include a specific and detailed description of the problem, the location of the issue and your contact information including: First and Last Name, Customer Name, Direct phone number, Cell phone number and email.
- 2. Call:** (914) 719-7272 to speak with an ITG Larson, Inc. service representative. If you leave a voicemail message, include, the time of your call, your first and last name, Customer Name, your direct phone number and email address so that an ITG service representative can contact you for further details prior to scheduling service.

### **EMERGENCY SERVICE:**

Emergency service requests can be made using options 1 or 2 above and specifically indicating in the email subject and body or voice mail that the request is for Emergency Service. Emergency Service is strictly for major system failures, affecting substantial portions of the serviced system only. For any service requests performed outside of the scope of services described herein or, deemed by ITG Larson, Inc., not to be an emergency, such services will be charged at the hourly rates.



### **Clarifications and Exception**

- 1.AC Power failure: 120V AC power is excluded.
- 2.All work will be performed during ITG Larson, Inc. normal business hours except in the case of a emergency failures.
- 3.All work being performed is low voltage service type work.
- 4.Service and support required due to anything except normal equipment wear and tear is excluded and will be charged at ITG Larson, Inc. OGS hourly rates.
- 5.Any work required due to: customer direct or indirect errors, tampering, omissions, third parties, affiliates, other systems, hardware, software, network, network failures/outages, electrical, power outages, surges, or other acts, such as and not limited to: damage due to acts of God and vandalism are excluded and billable.
- 6.Any work related to customer provided network, communications, electrical or other building and technical systems is by customer.
- 7.Any wiring, wire-ways, conduits, etc. and related infrastructure is excluded.
- 8.All painting, patching, fire wall penetration, fire stopping, roof, wall, surface and membrane penetrations, coring, repair or sealing, construction equipment, etc. is excluded.
- 9.Asbestos Condition: ITG Larson, Inc. assumes the areas we will work in are free from asbestos and safe to work in. If asbestos is discovered in any project work area, all work will cease and the customer will assume responsibility to completely clear the contaminated area and provide a safe work environment prior to resumption of work.
- 10.This Agreement does not include upgrades to computer hardware, networks, infrastructure, operating systems, software, etc. that may be required to support enhancements to the proprietary system.
- 11.If needed, lifts to be provided by customer

### **Term Investment**



ITG Larson, Inc.

The term of this Agreement is 12 months and shall commence on January 1st, 2020 and end on December 31st 2020.

**Device Count**

Device Type Qty.

IP Surveillance Cameras 840

Access Control Card Readers 96

VideoEdge Network Video Recorders DELL POWER EDGE 740 with RAID5 16

iStar 16 Door Controllers 21

Door Contacts 160

Request to Exit Devices 92

Electrified Locks 92

DSC Intrusion Panels 9

Wireless Point to Point Devices 9

Bosch Intrusion Motion Detectors 80

Intelligent Local Door Alarms 75

Brocade POE Network Switches 26

Video Intercom Master and Door Stations 26

Intelligent Power Supplies 34

Altronix RBST Relay 30

Aiphone Relay Module 12

Parking Gates 4

24 Port Patch Panels 30

Network Patch Cables 950

UPS 2200VA 16

Fiber Patch Cables 26

Fiber SFP 26

Input Boards - 8 18

Output Boards - 8 9

Power Distribution Module 18

Remote Annunciator 22

12V7AH Batteries 44

Intrusion Full LCD Keypads 18

**Sites:**



ITG Larson, Inc.

- 1 Larkin BOE
- Boyce Thompson School
- Casimir Pulaski School 26
- Cedar Place School
- Cross Hill Academy
- Enrico Fermi School
- Eugenio Maria de Hostos Microsociety School
- Family School 32
- Gorton High School
- Lincoln High School
- M.L. King Jr. High Magnet School
- Montessori School 27
- Montessori School 31
- Museum School 25
- Paideia School 15
- Paideia School 24
- Palisades Preparatory Academy
- Patricia A. DiChiaro School - School 8
- PEARLS Hawthorne School
- Riverside High School
- Robert C. Dodson School
- Roosevelt High School
- Rosemarie Ann Siragusa School 14
- Saunders Trades & Technical High School
- Scholastic Academy for Academic Excellence
- School 13
- School 17
- School 22
- School 23
- School 30
- School 5
- VIVE School 10
- Westchester Hills School 29
- Yonkers Middle/High School
- Yonkers Montessori Academy





## Clarifications & Assumptions

	Include / Exclude			Include / Exclude	
AutoCad Plans & drawing files	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Stub Ups & Back Boxes	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Submittals	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Back Boxes	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Permits	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Conduit	<input type="checkbox"/>	<input checked="" type="checkbox"/>
System Training	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Coring	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Network Cabling & Infrastructure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fire Stopping	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Telephone Line	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Patch & Touch-up Paint	<input type="checkbox"/>	<input checked="" type="checkbox"/>
120vac Power	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Door/Frame Preparation	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Locking Hardware	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Construction Equipment	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Trim Devices	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Dry Sprinkler winterizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>

This proposal is based on a fixed rate contract.

ITG labor is provided during normal business hours Monday through Friday from 8:30 AM - 6 PM.

Overtime is not included and will be charged additionally.

ITG will broom sweep floors and dispose of ITG created trash daily within job site provided containers.

Taxes are excluded unless specifically shown as included at pricing summary lines.

Elevator time is included per the hours required in the specification only.

Deliveries will be made during normal business hours. Overtime delivery is not included.

Final testing and system delivery is included as per the project schedule only.



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**Site:** 1 Larkin Center Yonkers, NY 10701

**Contact:** John Carr (914) 376-8008 Jcarr@Yonkerspublicschools.Org

**Investment Summary**

<b>Parts</b>					
<b>QTY</b>	<b>Manufacturer</b>	<b>Part #</b>	<b>Description</b>	<b>Unit Price</b>	<b>Ext. Price</b>
0	Software House	SCR-SE-920P	HID multiCLASS RP40 SE Single Gang Reader, Black (920PTNNEK00000)	\$207.00	\$0.00
0	Aiphone	IX-MV	IX-MV IP VIDEO MASTER	\$1,390.60	\$0.00
0	Aiphone	IX-DA	IX-DA IP VIDEO DR, SURFACE	\$933.30	\$0.00
0	American Dynamics	IFS03D1OCWIT	Illustra Flex 3MP Mini-dome, 2.8-12mm, outdoor, vandal, clear, white, TDN w/IR, TWDR	\$623.00	\$0.00
0	DSC	BD7-12	12V, 7Ah, rechargeable, sealed lead acid battery	\$37.84	\$0.00
850	American Dynamics	ADVE1SSA	SSA VideoEdge NVR, Per Camera License	\$42.30	\$35,955.00
0	Software House	USTAR008-SE-NPS	iSTAR Ultra SE, 8 readers, w/enclosure, no PSU	\$5,375.60	\$0.00
0	Software House	USTAR016	iSTAR Ultra, 16 readers, w/enclosure, no PSU	\$7,431.50	\$0.00
0	Coretec Communications	iLDA-3900	Intelligent Local Door Alarm, Bluetooth enabled, 2.4" display, digital iButton key fob, 4 programmable relays with built in EOL supervision. 5 supervised inputs. Lock voltage sense for monitoring both Fail Safe and Fail Secure electrified locks with the ability to insert customer's .jpg logo. Unit is managed and programmed via provided mobile app including field programming of screen header and footer text fields.	\$664.00	\$0.00

<b>Description</b>	<b>Unit Price</b>
District controlled contingency fund of	\$50,000.00

**Additional Discounts:**

<b>QTY</b>	<b>Description</b>	<b>Ext. Price</b>
1.00	ITG CHANNEL PARTNER DISCOUNT	\$-20,000.00
840.00	ITG SSA CAMERA DISCOUNT	\$-5,670.00

**Project Labor Schedule**

<b>QTY</b>	<b>Description</b>	<b>Rate</b>	<b>Ext. Price</b>
650.00	Region 3 WC -Offsite Integration and Maintenance Technician	\$150.00	\$97,500.00

**Financial Summary**

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The contract term is 365 calendar days, renewable by mutual agreement for up to 4 four additional years. Inflation for wages and MSRP price increases to be added.

The total cost proposed for this agreement is \$157,785.00, including the \$50,000 contingency.

<b>Total Manufacture SSA Licenses:</b>	<b>\$35,955.00</b>
<b>Total Labor:</b>	<b>\$97,500.00</b>
<b>District controlled contingency fund :</b>	<b>\$50,000.00</b>
<b>Total Additional Discount:</b>	<b>(\$25,670.00)</b>
<b>Total Proposal Amount:</b>	<b>\$157,785.00</b>



## Proposal Acceptance

**By: Yonkers Public Schools**

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

**ITG Larson, Inc.**

\_\_\_\_\_  
Tessa Satele-Ambrose

\_\_\_\_\_  
Date