

**Yonkers Public Schools** 

# **Thomas Cornell Independent Reading - Materials Only**

# 10/01/2018

Proposal Number: 100084

Attention: Jordan Gonzalez

Submitted To: Yonkers Public Schools One Larkin Center Yonkers, NY 10701 Phone: (914) 376-8000

Sales Consultant: Greg Rotundo Email: greg.rotundo@americanreading.com P: (610) 992-4150 F: (610) 992-4156 201 South Gulph Road, King of Prussia, PA 19406 www.americanreading.com

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Page 1 of 5



#### **Program Proposal Summary**

Materials:

\$ 23,860.00

Grand Total: 23,860.00

Please note: Prices are valid 60 days from date of proposal.

Thank you for selecting American Reading Company. Execution of this contract becomes effective upon our receipt of your company purchase order.

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Marked, stickered, stamped, or otherwise altered materials are non-returnable.

Please contact us prior to returning items to American Reading Company to ensure your return is processed correctly and you receive credit or replacement.

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Approved Amount: \$ ---

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	Qty	Price	Iotal
Books for Elementary Program K-12			
Benchmark Classroom Libraries: Elementary (5 basket collection)			
A 5-basket version of our Classroom Library comprised of our 30-book Elementary baskets. meet the reading level needs of each specific classroom. 30 books per basket Y-Or. 25 books per basket		libraries are	customized to
Classroom Library Elementary 5 Basket Collection Grade 1	1	\$1,200.00	\$1,200.00
Classroom Library Elementary 5 Basket Collection Grade 2	1	\$1,200.00	\$1,200.00
Classroom Library Elementary 5 Basket Collection Kindergarten	1	\$1,200.00	\$1,200.00
Individual Baskets By Color Level: Elementary			
Each color-coded reading level basket contains a mix of paperback and hardback, fiction and include almost every multicultural title in print today. Elementary titles are appropriate for levels K-10. 30 books per basket Y-Or. 25 books per basket Pu-GI.	-		
Elementary Individual Basket RTM English (Temp)	12	\$240.00	\$2,880.00
Total: Books for Elementary Program K-12	15		\$6,480.00

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Drico

Total

# Books for Spanish Program

# Individual Baskets By Color Level: Spanish

Our Spanish language books are a comprehensive collection of more than 3,000 titles reflecting the richness and diversity of the Spanish language and Latin American cultures. These collections include authentic literature by authors from Latin America and Spain, as well as others from all over the world. Chosen from more than 100 publishers, our collections address a broad range of interests. 25 books per basket.

Flementary Individual Dealest DTM Cranish (Temp)	10	¢040.00	00 000 00
Elementary Individual Basket RTM Spanish (Temp)	12	\$240.00	\$2,880.00

#### Benchmark Classroom Libraries: Spanish (5-basket collections)

A 5 basket collection of our 25 book Spanish baskets. Each grade level library is customized to meet the reading needs of each specific classroom.

Total: Books for Spanish Program	15		\$6,480.00
Classroom Library Elementary 5 Basket Collection Spanish Kindergarten	1	\$1,200.00	\$1,200.00
Classroom Library Elementary 5 Basket Collection Spanish Grade 2	1	\$1,200.00	\$1,200.00
Classroom Library Elementary 5 Basket Collection Spanish Grade 1	1	\$1,200.00	\$1,200.00

# **Program Materials**

# Independent Reading Level Assessment (IRLA)

The Independent Reading Level Assessment (IRLA) is a game-changing formative assessment for reading that changes the daily behaviors of teachers, students, and administrators. The IRLA is one tool that works with every student, at every reading level,  $K\hat{a}\in$ "12. The IRLA delivers specific and actionable data that tells the teacher where a student is, why, and the sequence of skills/behaviors she needs to learn next to accelerate her reading growth.

Independent Reading Level Assessment (IRLA) -CCSS, Version 8 DRT	3	\$150.00	\$450.00
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### **Foundational Skills Toolkit**

The Foundational Skills Toolkit® (FSTK) provides specific small-group strategy lessons to match the IRLA developmental reading taxonomy. Materials include flip-stand handbooks with student-facing and teacher-facing pages, 6-packs of high-quality texts, and limited manipulatives such as Power Word flash cards with which to teach and practice each specific Foundational Skill. Sales Consultant: Greg Rotundo Email: greg.rotundo@americanreading.com P: (610) 992-4150 F: (610) 992-4156

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IRLA Foundational Skills Toolkit CCSS 1 Blue- 2 Blue	1	\$750.00	\$750.00
IRLA Foundational Skills Toolkit CCSS Yellow - 2 Green	2	\$1,400.00	\$2,800.00
Total: Program Materials	6		\$4,000.00

# Skills Cards

# Skills Cards for Color Level Support

The 2010 English Individual Skills Cards provide parents and family members students with a powerful tool for understanding and supporting their child's reading development. The Skill Cards highlight the critical learning at each color level, guiding parents on the sight words, word attack skills and comprehension skills their child needs to master to move to the next level in reading proficiency.

Total: Skills Cards	3		\$225.00
Skills Cards V8 Kindergarten	1	\$75.00	\$75.00
Skills Cards V8 Grade 2	1	\$75.00	\$75.00
Skills Cards V8 Grade 1	1	\$75.00	\$75.00

# Skills Cards For Spanish Program

# Spanish Skills Cards By Grade Level

Skills Cards make explicit what each student must practice in order to move to the next reading level. Comprehension questions are keyed to the higher order thinking skills required by high-stakes tests. These Grade Level sets include 250-300 cards per set (based on grade level selected). NOTE: Only schools that have participated in 100 Book Challenge professional development may order Skills Cards.

Total: Skills Cards For Spanish Program	3		\$225.00
ENIL Skills Card Kindergarten	1	\$75.00	\$75.00
ENIL Skills Card Grade 2	1	\$75.00	\$75.00
ENIL Skills Card Grade 1	1	\$75.00	\$75.00

# **Spanish Program Materials**

# **ENIL Toolkit**

Help teachers make the shift to delivering Foundational Skills instruction in flexible, strategic small-groups. The ENIL Toolkits enable teachers to provide differentiated, targeted, and efficient Spanish language skills instruction embedded into one-on-one conferences and strategy plans.

ENIL Foundational Skills Toolkit CCSS Full Amarillo- 2 Rojo	1	\$2,700.00	\$2,700.00
ENIL Foundational Skills Toolkit CCSS Amarillo- 2 Verde	2	\$1,400.00	\$2,800.00

#### ENIL

The Estructura para la Evaluacion del Nivel Independiente de Lectura (ENIL). Not a mere translation of the IRLA, the ENIL is a game-changing formative assessment for reading in Spanish that changes the daily behaviors of teachers, students, and administrators. The ENIL is one tool that works with every student, at every reading level, K-12. The ENIL delivers specific and actionable data that tells the teacher where a student is, why, and the sequence of skills/behaviors she needs to learn next to accelerate her reading growth.

Evaluación del nivel independiente de lectura (ENIL) -CCSS-V8 3 \$150.00

#### **ENIL Toolkit**

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\$450.00



Help teachers make the shift to delivering Foundational Skills instruction in flexible, strategic small-groups. The ENIL Toolkits enable teachers to provide differentiated, targeted, and efficient Spanish language skills instruction embedded into one-on-one conferences and strategy plans.

ENIL Foundational Skills Toolkit CCSS 1 Azul- 2 Azul	1	\$500.00	\$500.00
Total: Spanish Program Materials	7		\$6,450.00
		Total:	\$23,860.00

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