

Solution Summary

WAPs E-Rate 2019 470 190018392-Rev1

<p>Customer: Yonkers Public Schools</p> <p>Ship To Address: ,</p> <p>Bill To Address: 1 Larkin Ctr Yonkers, NY 10701-7044</p> <p>Customer ID: ANNYONPUB0001</p> <p>Customer PO:</p>	<p>Primary Contact: Chris Carvalho</p> <p>Email: ccarvalho@yonkerspublicschools.org</p> <p>Phone: (914) 376-8090</p> <p>National Account Manager: Mike Stepkoski</p> <p>NAM Email: MStepkoski@convergeone.com</p> <p>NAM Phone: +18452243519</p>
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Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$24,640.00		One-Time		\$24,640.00
Hardware	\$210,496.00		One-Time		\$210,496.00
Maintenance					
CISCO Maintenance	\$4,931.20		Prepaid		\$4,931.20
Project Subtotal	\$240,067.20				\$240,067.20
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$240,067.20				\$240,067.20

This Solution Summary summarizes the documents(s) that are attached hereto and such documents are incorporated herein by reference. Customer's signature on this Solution Summary (or Customer's issuance of a purchase order in connection with this Solution Summary) shall represent Customer's agreement with each attached document and acknowledgement that such attached document(s) are represented accurately by this Solution Summary. Unless otherwise specified in this Solution Summary or its attachment(s), this Solution Summary and its attachments shall be subject to the terms and conditions of: (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer has a master agreement with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries, ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Solution Summary, subject to any modifications, located at <https://www.convergeone.com/online-general-terms-and-conditions/>.

Products and/or services not specifically itemized are not provided hereunder. This Solution Summary (including any attachment(s) hereto) will be valid for a period of thirty (30) days following the date of this Solution Summary. Thereafter, this Solution Summary and any attachment(s) hereto will no longer be of any force and effect.

This order is a configured order and/or contains software.

Special Comment to Solution Summary:

Customer must be on the following release to use the 2802 access points.

Cisco WLC Release 8.2.110.0

ACCEPTED BY:

BUYER: _____ DATE: _____ SELLER: _____ DATE: _____

TITLE: _____ TITLE: _____

Solution Quote

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
Access Point								
1	AIR-AP2802I-B-K9	802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B		320	\$1,495.00	\$478,400.00	56.00 %	\$210,496.00
2	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)		320	\$0.00	\$0.00	0.00 %	\$0.00
3	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)		320	\$0.00	\$0.00	0.00 %	\$0.00
4	SW2802-CAPWAP-K9	Cisco Aironet 2800 Series CAPWAP Software Image		320	\$0.00	\$0.00	0.00 %	\$0.00
5	AIR2800-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for AIR2800		320	\$0.00	\$0.00	0.00 %	\$0.00
Software								
6	L-LIC-CT8500-UPG	Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)		1	\$0.00	\$0.00	0.00 %	\$0.00
7	L-LIC-CT8500-1A	1 AP Adder E-License for Cisco 8510 Wireless Controller		320	\$175.00	\$56,000.00	56.00 %	\$24,640.00
Software Maintenance								
8	CON-ECMU-LICCT85	SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licens	12	1	\$0.00	\$0.00	0.00 %	\$0.00
9	CON-ECMU-LICCT8T1	SWSS UPGRADES 1 AP Adder License f	12	320	\$23.00	\$7,360.00	33.00 %	\$4,931.20