



# SALES PROPOSAL



KOMPAN, INC. \* 821 Grand Ave Pkwy, Ste 410, Pflugerville, TX 78660 \* Tel 1-888-579-8223 \* Fax 1-888-579-8224 \* www.kompan.com



**Date** 04/10/18  
**Expiration Date** 12/31/17  
**Proposal No.** SP54985  
**Project** Family School 32  
**Ship to State/Zip** NY 10701  
**Customer Service Representative** Katie DeBaKey  
**Sales Representative** Jeff Stowesh  
**Payment Terms** DEP50%&N30

**Site Location:** 750017  
 Family School 32  
 One Larkin Plaza  
 Yonkers, 10701  
 United States

**Invoice-to:** 750017  
 Yonkers Public Schools  
 One Larkin Plaza  
 Yonkers, NY 10701  
 United States

**Ship-to:**  
 Family School 32  
 One Larkin Plaza  
 Yonkers, NY 10701  
 United States

Qty.	Item No.	Description	Unit Price	Retail Price	Disc. %	Net Price
U.S. Communities Contract #2017001135						
1	COR855001-0402	OCEAN DOME 8550 Blue, IG	69,150.00	69,150.00	21.20	54,490.20
1	PCM310704-0902	DOUBLE MEGA DECK TOWER	75,900.00	75,900.00	21.20	59,809.20
1	GXY801421-3717	SPICA 1, IG	2,040.00	2,040.00	21.20	1,607.52
1	ELE400065-3717G	TIPI CAROUSEL WITH TOP BRACE Grey, IG	4,210.00	4,210.00	21.20	3,317.48
1	BLX410402-3717	BLOQX 4, Lime Green IG	23,630.00	23,630.00	21.20	18,620.44
1	BLX410602-3717	BLOQX 6, Lime Green IG	34,300.00	34,300.00	21.20	27,028.40
78	APS-BORDER12	12" border w/spike-black	30.00	2,340.00	21.20	1,843.92
1	APS-ADA RAMP	ADA Full Ramp System	808.00	808.00	21.20	636.70
1	FRT-PA	Freight - KOMPAN equipment, borders, & ram	2,798.00	2,798.00		2,798.00
1,460	EC-PG40T6800	24x24x2.5 Tile + Polyfoam	44.00	64,240.00	10.00	57,816.00
1,460	EC-PGA-000123	Quad Blok Connector	2.80	4,088.00	10.00	3,679.20
80	EC-PG40A2502	PlayGuard Reducer 48x8x2.5	29.00	2,320.00	10.00	2,088.00
Continued on page 2.....						233,735.06

Continued from page 1.....						233,735.06
146	EC-AC2011	Egrip III Adhesive	6.50	949.00	10.00	854.10
4	EC-AC1008	Egrip III Adhesive	189.00	756.00	10.00	680.40
1	FRT-OTHER	Freight for Tiles	2,898.00	2,898.00		2,898.00
5,838	CUSTOMINSTALL	Installation of New Rubber Tiles	4.61	26,913.18	5.00	25,567.52
1	CUSTOMINSTALL	Installation of KOMPAN equipment	66,892.31	66,892.31	5.00	63,547.69
78	CUSTOMINSTALL	Installation of KOMPAN borders	12.30	959.40	5.00	911.43
1	CUSTOMINSTALL	Installation of KOMPAN ramp	153.85	153.85	5.00	146.16
1	SITEWORK	Demo of Existing Equipment, Tiles, & Asphalt	15,384.62	15,384.62	5.00	14,615.39
5,838	SITEWORK	Installation of 4" crushed stone for tiles	0.90	5,254.20	5.00	4,991.49
<b>Total</b>						<b>347,947.24</b>

**Comments:**

This quote assumes direct delivery.  
 Charges for permits are not included. An appropriate amount will be added if applicable.  
 A deposit will be required before order can be processed.  
 Please provide us with a copy of your tax-exempt certificate if applicable.  
 Lead times for our Corocord product line vary, please check with your Sales Representative for specific details  
 Price assumes NO overhead (13'6" or lower) or underground (within 3'6" of surface) obstacles.  
 Additional charges will apply if hard rock/ledge is discovered at time of installation.  
 Your order includes installation of playground equipment and/or surfacing and amenities. If a delay in the installation occurs, which is not caused by KOMPAN, the order will be divided and equipment will be invoiced at the time of delivery to the site or authorized agent, and installation site amenities and related services will be invoiced when completed.

**Summary:**

	Retail Price	Discount	Net Price
Subtotal - KOMPAN Products	209,230.00	44,356.76	164,873.24
Subtotal - Other Products	3,148.00	667.38	2,480.62
Subtotal - Surfacing	72,353.00	7,235.30	65,117.70
Subtotal - Installation & Other Services	115,557.56	5,777.88	109,779.68
Subtotal - Freight	5,696.00	0.00	5,696.00
<b>Subtotal</b>	<b>405,984.56</b>	<b>58,037.32</b>	<b>347,947.24</b>

(Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.)

Estimated Tax Rate

0.00

**Total** **347,947.24**

<p>Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within the Master Agreement, which is hereby acknowledged. Acceptance of this proposal by KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative. Prices in this quotation are good for 60 days.</p> <p>This proposal may be withdrawn if not accepted by 01/05/18.</p> <p>KOMPAN Products are "Buy American" qualified, and compliant with the Buy American Act of 1933 and the "Buy American" provision of the ARRA of 2009.</p>	<p>KOMPAN Authorized Signature:</p> <p>Accepted By (signature): _____</p> <p>Accepted By (please print): _____</p> <p>Date: _____</p>
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