

Certica Solutions, Inc. 301 Edgewater Place, Suite 110 Wakefield, MA 01880 855-766-9916

February 2, 2016

Ms. Kelly Fant-Turner Yonkers Public Schools One Larkin Center Yonkers, NY 10701

Dear Ms. Fant-Turner:

Per your request, this letter provides sole source information for our software product. To date, this software product has been procured on a sole source-basis by more than 200 K-12 education organizations in 20 states.

Sole Source for Certify[™] Software

This letter certifies that Certica Solutions, Inc., provides a fully integrated, commercial off-the-shelf (COTS) software product, called **Certify**, which is unique in the K-12 education sector. The Certify software product validates, monitors and reports on K-12 data anomalies in education organizations' database applications – a process Certica Solutions calls Data Certification. Competition in providing the aforementioned software product is precluded as a result of the following product uniqueness:

- Pre-defined, embedded data validations called the Certify Rule Library[™], which validate data specific to K-12 programs, policies and business processes;
- Pre-defined, embedded data validations called the State Reporting Rule Libraries[™], which validate and measure K-12 data against the requirements of state data collection systems in California, Florida, New York and Texas;
- An integrated data acquisition feature called the Data Gateway[™], which extracts and transmits data from K-12 student information systems and other database applications to Certify;
- An integrated email distribution feature which disseminates data validation results;
- An integrated business rule engine which executes data validations in batch on a scheduled basis;
- A unique metric called the Data Certification Score[™] which summarizes the overall quality of the data being validated and which is tracked over time to monitor trends in data quality;
- A single software installation process which allows Certify to be installed in a customer's information technology environment in less than one day; and
- The existence of a copyright (registration number TX 7-575-757; see attached certificate).

No other company or firm in the United States of America sells or distributes the aforementioned product and there is only one list price for this product because of these exclusive distribution and marketing rights.

Should you need additional information, please do not hesitate to contact me via email or phone.

Sincerely,

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Mark Rankovic President and CEO

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