



Follett School Solutions, Inc.
1340 Ridgeview Drive
McHenry, Illinois 60050
www.follett.com
Tel: 815-759-1700
Dir: 888-511-5114

Proposal
Yonkers Pub Sch Dist
Quote # 1045869-1
Customer # 3199691
January 15, 2019

Note that prices are subject to change by Follett School Solutions, Inc.

These prices are valid until July 31, 2019, after which they are subject to change by Follett.

<i>Follett School Solutions, Inc.</i>		
	Price	\$1,400.00
Digital Content Solutions		
<ul style="list-style-type: none">▪ Collections Complete - High Sch solution for one (1) location(s)▪ Collections Complete - Elem Sch solution for one (1) location(s)▪ Collections Complete - Mdl Sch solution for one (1) location(s)		

<i>Annual Licensing and Maintenance Costs After Year One*</i> <i>(starts in Year Two)</i>		
Digital Content Solutions		
<ul style="list-style-type: none">▪ Collections Complete - High Sch solution for one (1) location(s)▪ Collections Complete - Elem Sch solution for one (1) location(s)▪ Collections Complete - Mdl Sch solution for one (1) location(s)		
Total Annual Licensing and Maintenance Costs:		\$1,400.00





Follett School Solutions, Inc.
1340 Ridgeview Drive
McHenry, Illinois 60050
Phone: 888.511.5114
Fax: 800.852.5458
www.folletlearning.com

January 22, 2019

Gina Bell
Director, Library Services
Yonkers Public Schools
1 Larkin Center
Yonkers, NY 10701

RE: Sole Source Documentation

Dear Gina:

Thank you for your inquiry regarding Follett School Solutions, Inc. ("Follett") products and services. Follett is the sole source of the Destiny® suite of products, all of which are supported by Follett's advanced proprietary technology. We offer customers unique functionality and proprietary components in our products, coupled with superior maintenance and supporting services. Upon your decision and confirmation to us of this sole source offering, we will provide you with our standard licensing terms and additional information necessary to convert your system to the Destiny platform.

Software: Destiny Library Manager™
Destiny Textbook Manager™
Destiny Resource Manager™

Digital Content

Subscriptions: Alliance A/V™ MARC Database Online subscription*
Destiny/Biblionasium Integration
Destiny Analytics
Reading Program Service - Accelerated Reader®
Reading Program Service - Reading Counts!®
Reading Program Service - Lexiles®
Reading Program Service - Fountas & Pinnell Standards
TitlePeek™
WebPath Express™

Annual Licensing and Maintenance:

Destiny Library Manager™
Destiny Textbook Manager™
Destiny Resource Manager™
Alliance A/V™ MARC Database Online subscription*
Destiny/Biblionasium Integration
Destiny Analytics
Reading Program Service - Accelerated Reader®
Reading Program Service - Reading Counts!®
Reading Program Service - Lexiles®
Reading Program Service - Fountas & Pinnell Standards
TitlePeek™
WebPath Express™

Follett Services: Library Manager MARC Enhancement
Follett Hosted Service
Destiny Professional Learning
Destiny Data Conversions
Destiny Implementation Services
Reading Program Service Data Service for Reading Counts!
Reading Program Service Data Service for Lexiles
Destiny Technical Support Services

Labels: Accelerated Reader Book Labels (based upon customer data)
Data Entry Laser-Print Labels (based upon customer data)
Data Entry Spine Labels (based upon customer data)
Lexile Book Labels-Spine (based upon customer data)
Polythermal Labels-Data Entry-B&W-Sheet (based upon customer data)
Polythermal Labels-Data Entry-Color-Sheet (based upon customer data)
Reading Counts Book Labels (based upon customer data)

Hardware: Follett Corded Scanner 5100
Follett Corded Scanner 5300
Follett Cordless Scanner 6100
Follett Cordless Scanner 6102
Follett Cordless Scanner 6300
Follett Pocket Scanner 5350
Follett Transaction Tracker Receipt Printer
Follett Infigo™ Thermal Receipt Printer

Miscellaneous: MARC Authority Format Guide
MARC Bibliographic Format Guide

Should you require additional information or have any questions regarding our sole source product listing, please contact your dedicated Sales Consultant, Vickie Moulchin, at 877-899-8550, x46276.

Sincerely,



Nader Qaimari
Executive Vice President and General Manager
Follett School Solutions