

PARTNERSHIP INVESTMENT

Proposed Dates: 7/01/2019 – 6/30/2020

Number of Years: 1

Total Amount: \$105,800.00

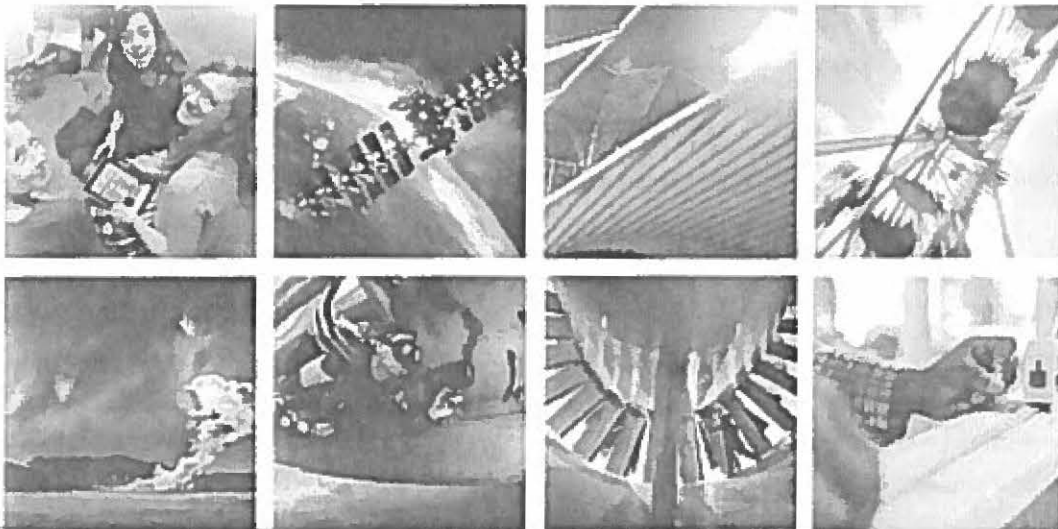
Product & Service Description	Investment Per Unit	Dates	Unit of Measure	QTY	Investment
Streaming High School Student License(s)	\$3,150.00	7/01/2019 - 6/30/2020	Site	8	\$25,200.00
Discovery Education Streaming Plus K-8 License	\$2,600.00	7/01/2019 - 6/30/2020	Site	30	\$78,000.00
Discovery Education Streaming Plus K-8 License	\$2,600.00	7/01/2019 - 6/30/2020	Site	1	\$2,600.00





YONKERS PUBLIC SCHOOL DISTRICT

Partnership Proposal
2/21/2019



IN PARTNERSHIP WITH

YONKERS PUBLIC SCHOOL DISTRICT

Discovery Education presents this proposal to partner with YONKERS PUBLIC SCHOOL DISTRICT to enrich teaching and learning practices in every classroom. We share your commitment in promoting a culture of innovation, collaboration, and academic excellence. We look forward to working with you to build an effective partnership that increases academic achievement and supports the success of every learner.

Partnership Goals

Though implementation of this partnership plan, Discovery Education will support the district's articulated goals of:

- **Accelerating** student engagement & achievement
- **Driving** the digital transition
- **Integrating** digital content into K-12 curriculum with professional development support

About Discovery Education

Discovery Education is the global leader in standards-based digital content for K-12, transforming teaching and learning with award-winning digital textbooks, multimedia content, professional development, and the largest professional learning community of its kind.

Digital Solutions



Discovery Education Streaming Plus is a robust, comprehensive multimedia service that builds students' mastery in interpreting, understanding, and evaluating information. Curated by subject matter experts into content collections by grade and topic, resources include interactive activities, reading passages, audio clips, skill builders, and writing prompts that engage students and extend critical thinking. A one-stop-shop for teachers, Streaming Plus also includes instructional resources such as lesson starters, training videos, and classroom strategies to help them invigorate every lesson. With more than 50% of U.S. schools using our services, we have deep-rooted partnerships and a record of success impacting teaching and learning.

TERMS

1. Upon award of this proposal, Discovery Education will provide a Subscriber Agreement to YONKERS PUBLIC SCHOOL DISTRICT that must be signed before Discovery Education services will be provided.
2. This offer is valid for 60 days from 2/21/2019. The terms and conditions set forth herein shall not be binding on either party until such time as the parties enter into and execute a Subscriber Agreement.
3. Any rates, fees, or prices offered or proposed in connection with a multiple-year agreement are subject to the execution of a multiple-year agreement between YONKERS PUBLIC SCHOOL DISTRICT and Discovery Education, such agreement not to include any right or option to terminate due to lack of funding or budget.
4. Maximum of 25 participants per Professional Development Session. Maximum of 4 participants per Instructional Support Session.
5. This proposal is for discussion purposes only. The terms contained herein are non-binding and nothing herein is intended to constitute an agreement between the parties. The terms herein are confidential and may not be disclosed without written consent of Discovery Education.

Your Discovery Education Team

THANK YOU

Jonathon Hwong
Account Mgr - Techbook Implementation
jonathon_hwong@discovery.com



