



*It's all about learning.*

Equipment Incorporated  
7 Norden Lane  
Huntington Station, NY 11746  
Tel: 877-455-9369  
Fax: 631-759-3807

# Quote

Page 1 of 2

Quote Number: 143510  
Version: 2  
Prepared by: Matthew Reichart  
Quote Date: 12/28/2017  
Quote Valid Until: 02/26/2018  
Payment Term: Net 30

Quote for:  
Chris Carvalho

Yonkers Public Schools  
Roosevelt High School  
NYS-PC67455

Item No.	Description	Quantity	Price	Total
<b>The below promotion which includes an additional day of profesional development and a SMART kapp board is only valid until 12/28/2017.</b>				
ESSENTIALS-1Y-T1-10D	Teq ESSENTIALS (CTLE Approved PD); 1-Year Building Subscription 1-250 Students; 10 Mentoring Days	1	\$13,963.00	\$13,963.00
Promo-Kapp42	PROMO: SMART Kapp42 - 42" board	1	\$0.00	\$0.00

I am authorized to purchase on behalf of (name of school or school district) \_\_\_\_\_.

By signing below I am accepting the items and charges listed on this sales quote and am requesting that it be processed into an order. I also understand that by signing below I am accepting responsibility for payment to be submitted once this order is delivered. The invoice should be sent to the attention of \_\_\_\_\_ who can be reached at the following phone number \_\_\_\_\_ and email \_\_\_\_\_.

Date:

Ship to Address:

Bill to Address:

Print Full Name:

Job Title:

Signature:



Interested in Preventative Maintenance?  
Ask us about our **Teq Support Platinum Plan!**



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<b>Notes:</b>		<b>Sub Total:</b>		\$13,963.00
		<b>Tax:</b>		\$0.00
		<b>Shipping:</b>		\$0.00
		<b>Total:</b>		\$13,963.00

**Furniture Return Policy**  
All furniture products purchased from Equipment Inc. are not returnable after delivery.

**Payment Terms & Conditions**  
The net amount due shall be paid in full in accordance with the terms of payment set forth on this sales quotation. In the absence of such provisions on this

Customer agrees that Equipment will perform work under this purchase order only if there are no asbestos containing materials (ACMs) or presumed asbestos containing materials (PACMs) at the anticipated work site. Customer agrees to provide Equipment the Asbestos Management Plan in order to identify the potential location of ACMs or PACMs. In the event there are either ACMs or PACMs at the work site, Customer agrees to hire a third-party to perform the requisite asbestos abatement work so that Equipment can install the purchased products. By entering into this purchase order for work Equipment will perform on Customer's premises, Customer confirms that either: (i) there are no known ACMs or PACMs; or, (ii) Customer has provided information to identify the location of all ACMs or PACMs in the anticipated work site. Customer agrees to indemnify and hold Equipment harmless for any and all damages it may sustain as a result of Customer not meeting its obligations under this material term of the purchase order.



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Hi Rachel,

#### Professional Development:

Congratulations on your SMART Interactive Flat Panels. With the latest changes in technology it's important to support your teachers with professional development so they can use the software and hardware to its fullest potential.

This Teq Essentials package includes:

- SMART Learning Suite for your school (streamline the tools for your teachers)
  - o SMART Learning Suite Online
  - o SMART Notebook
  - o SMART Amp
  - o SMART Lesson Activity Builder
  - o SMART Response
- 10 days of onsite 6-hour coaching and mentoring days
- 1 deployment day to launch software and online platform
- CTLE Online Professional Development access for all your teachers
  - o 900+ hours of CTLE approved courses on SMART, Google, and Microsoft
  - o Instructional Support with specialist on demand
  - o Reports for administration to track usage and courses completed

These mentorship and coaching days can be split up throughout the day for a specialist to push into the classroom or can be used in larger training sessions of up to 15 people. Many schools use the 10-day model to have a specialist working on site once a month.

A professional development day stand alone is \$2,100 – in this package each day comes for \$1,396 and you will receive the software and online professional development access at no additional cost. Your cost savings:

- 10 Professional Development days = \$21,000, you pay \$13,963
- SMART Learning Suite mid-tier plus deployment day = \$3,200, you pay \$0
- Online Professional Development = \$3,750, you pay \$0

#### KappIQ Upgrade Technology:

The kapp IQ module allows for you to update the hardware firmware capabilities of your panel technology.

#### With the UGK-AM30 Update:

1. Miracast support for wireless screen sharing-Available for Windows 8, Windows 8.1 and
2. Inking over web browser and wireless screen sharing
3. Notebook Player Updates
4. Web Browser Updates

#### With the UGK-AM40 Update:

5. Improved Wi-Fi and Bluetooth signal reception with the addition one more antenna

- 6. Improved performance and reduced ink latency via faster processor and RAM increase (from 3GB to 4GB)
- 7. Increased on-board memory storage (from 8GB to 32GB)
- 8. Bluetooth 4.1 standard (vs. Bluetooth 4.0)
- 9. Removal of HDMI 1.4 input and USB-B port due to infrequent customer usage: