



Yonkers Public Schools Sumdog Proposal

2020/21

Prepared January 2020

www.sumdog.com

Sumdog Inc, 902 Broadway, 6th Floor, New York, 10010

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“Sumdog's mission is to close the achievement gap - by helping every child reach their full potential” - Andrew Hall, Sumdog CEO

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About Sumdog

Loved by Students

Our online learning platform is used by millions of children worldwide.

Through exciting games and great rewards, we encourage students to enjoy learning Math and ELA. To aid this, we run a diagnostic test embedded in our fun activities to track each individual against the standards and support their learning.

Our adaptive learning engine personalizes questions to each student's needs, ensuring they are challenged without becoming disheartened.

Trusted by Teachers

We track every student's progress and create informative and detailed reports for our teachers - to help identify areas of difficulty for each individual in their class or school.

By focusing on learning on where it's needed most, each student can compete together, regardless of their grade level or ability. Boosting students' confidence is key to developing a lifelong love of learning.

In addition, we understand that teachers time is valuable so are constantly working from the feedback we get from teachers to improve the functionality of our program to make it as efficient and effective as possible.

Sumdog & Districts

We work with Districts to successfully integrate Sumdog and ensure teacher confidence. We have many downloadable resources available through our help pages as well as videos and regular webinars that are all free for schools to use.

Clever integration with Single Sign-On (SSO) is available when purchasing our Premier packages. Clever saves you time as it allows districts to manage their learning resources. The SSO allows students access to Clever and the resources quickly.

Premier packages also include a teacher training webinar for each school subscription, helping ease the internal difficulties often faced by Districts and schools when a new program is integrated, and ensuring you get maximum value from your investment.

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Annual Sumdog Subscription

Please see further details of the subscription package below:

Math Premier Subscription

Games: Access to all 28 games, keeping students engaged and learning.

Sumdog Math: Covering the standards from Kindergarten to Eighth Grade, feel safe in the knowledge that your students are investing time in a program that caters to their own level, but also can be aligned to the particular skills being covered in class.

Premium Support: A dedicated Education Consultant for your state, a support phone number, and email address, as well as online help pages, with downloadable resources, tutorials, and walkthroughs on all Sumdog tools.

Class & Individual Reporting: Review student progress, both as individual progress and as a class as a whole. Easy-to-use reporting which showcases development, areas of difficulty, usage, and accuracy. Teachers save time through auto-marked assessments and easy to generate reports that can be shared with colleagues and parents.

School-wide Reporting: Easily compare results between different classes and different grades. View usage reports across the whole school and spot trends with hard skills, accuracy, and overall progress.

Clever Integration: More than 50% of U.S. K-12 schools and hundreds of applications use Clever to save time. With automatic rostering, there's no need for updates to Sumdog every time a new student starts. The SSO will save hours of time with students only signing in once to access all of their apps - including Sumdog.

Training: Create school-wide confidence with an in-person training session. Speak with one of our training experts to ensure your school has the know-how to make the most of your investment.

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Annual Pricing

Coverage:

K-6 pupils (approx. 14,000)

Duration:

September, 2020 - September 2021

Included:

Sumdog Math Premier (exact renewal from 2019/20)

In-person training (one day, up to 3 sessions)

Pricing:

Usual price: \$78,000

- *Math Premier at \$5.50 per student for 12 months*
- *In-person training at \$1000 for one day, 3 sessions*

Discount applied: \$28,000*

Total Price: \$50,000

*This discount is offered on the understanding that Yonkers Public Schools administration team will work in partnership with Sumdog to continue a successful implementation.

Implementation

The subscriptions would be scheduled to start **Sep 1, 2020**, and run until **Sep 1, 2021**.

All schools should be notified by the District.

Training arrangements are to be confirmed with the District. Dates are to be confirmed with individual schools where appropriate.

Other key terms:

1. Sumdog Inc requires a specific Licence Agreement to be entered by the District. This will set out the terms and conditions of purchase in full.
2. Standard invoice terms are 30 days.
3. All prices exclude relevant sales taxes.
4. This pricing quotation is confidential.
5. This pricing quote is valid until **July 31, 2020**.
6. Prices calculated using the latest enrolment figures as provided.
7. The pricing listed assumes one central invoice delivered to the District.