

**Yonkers Public Schools**

**TCA - 2020-2021 - additional Gr.1 and Gr.4 DL section**

**05/23/2019**

Proposal Number: 112052

Submitted To: -  
Yonkers Public Schools  
One Larkin Center  
Yonkers, NY 10701  
Phone: (914) 376-8000

Sales Consultant: Greg Rotundo Email: [greg.rotundo@americanreading.com](mailto:greg.rotundo@americanreading.com) P: (610) 992-4150 F: (610) 992-4156  
201 South Gulph Road, King of Prussia, PA 19406 [www.americanreading.com](http://www.americanreading.com)



**Program Proposal Summary**

Materials: \$ 20,400.00

Grand Total: 20,400.00

**Please note: Prices are valid 60 days from date of proposal.**

Thank you for selecting American Reading Company. Execution of this contract becomes effective upon our receipt of your company purchase order.

**Returns**

If you have questions regarding your order, please contact our Customer Concerns Department at [customercare@americanreading.com](mailto:customercare@americanreading.com) or (866) 810-2665.

Order discrepancies and/or damaged products must be reported within 90 days of receipt of order to receive credit or replacement product.

Marked, stickered, stamped, or otherwise altered materials are non-returnable.

Please contact us prior to returning items to American Reading Company to ensure your return is processed correctly and you receive credit or replacement.

**Professional Development**

American Reading Company limits all workshops to a maximum of 25 participants (20 teachers and 5 support staff).

If more than 25 people attend the workshop, you agree to pay \$350 for each additional participant.

Professional development training cannot be cancelled or changed within 15 days of the event date. Customers that cancel professional development events within 15 days will be billed for the event.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

Approved Amount: \$ \_\_\_\_\_

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Qty                      Price                      Total

**Books for Elementary Program K-12**

**Benchmark Classroom Libraries: Elementary (10 basket collection)**

A Classroom Library comprises 10 baskets of our 30-book Elementary baskets. Grade-level libraries are customized to meet the reading level needs of each specific classroom. 30 books per basket Y-Or. 25 books per basket Pu-Gl.

Classroom Library Elementary 10 Basket Collection Grade 1	1	\$2,400.00	\$2,400.00
Classroom Library Elementary 10 Basket Collection Grade 4	1	\$2,400.00	\$2,400.00

<b>Total: Books for Elementary Program K-12</b>	<b>2</b>		<b>\$4,800.00</b>
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**Books for Spanish Program**

**Benchmark Classroom Libraries: Spanish (10 basket collection)**

A 10-basket collection of our 25 book Spanish baskets. Each grade level library is customized to meet the reading needs of each specific classroom.

Classroom Library Elementary 10 Basket Collection Spanish Grade 1	1	\$2,400.00	\$2,400.00
Classroom Library Elementary 10 Basket Collection Spanish Grade 4	1	\$2,400.00	\$2,400.00

<b>Total: Books for Spanish Program</b>	<b>2</b>		<b>\$4,800.00</b>
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**Program Materials**

**Foundational Skills Toolkit**

The Foundational Skills Toolkit® (FSTK) provides specific small-group strategy lessons to match the IRLA developmental reading taxonomy. Materials include flip-stand handbooks with student-facing and teacher-facing pages, 6-packs of high-quality texts, and limited manipulatives such as Power Word flash cards with which to teach and practice each specific Foundational Skill.

IRLA Foundational Skills Toolkit CCSS 1 Blue- 2 Blue	1	\$750.00	\$750.00
IRLA Foundational Skills Toolkit CCSS Yellow - 2 Green	1	\$1,400.00	\$1,400.00
IRLA Foundational Skills Toolkit CCSS Full Yellow - 2 Red	1	\$2,700.00	\$2,700.00

**Independent Reading Level Assessment (IRLA)**

The Independent Reading Level Assessment (IRLA) is a game-changing formative assessment for reading that changes the daily behaviors of teachers, students, and administrators. The IRLA is one tool that works with every student, at every reading level, K-12. The IRLA delivers specific and actionable data that tells the teacher where a student is, why, and the sequence of skills/behaviors she needs to learn next to accelerate her reading growth.

Independent Reading Level Assessment (IRLA) -CCSS, Version 8 DRT	2	\$150.00	\$300.00
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**IRLA Toolkit**

The IRLA Toolkit provides specific small-group strategy lessons to match the IRLAs developmental reading taxonomy. Materials include flip-stand handbooks with student-facing and teacher-facing pages, 6-packs of high-quality texts, with which to teach and practice each specific skill/strategy, and independent texts for students to practice skills/strategies and gain mastery.

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IRLA Toolkit CCSS White	1	\$450.00	\$450.00
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<b>Total: Program Materials</b>	<b>6</b>		<b>\$5,600.00</b>
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## Skills Cards

### Skills Cards for Color Level Support

The 2010 English Individual Skills Cards provide parents and family members students with a powerful tool for understanding and supporting their child's reading development. The Skill Cards highlight the critical learning at each color level, guiding parents on the sight words, word attack skills and comprehension skills their child needs to master to move to the next level in reading proficiency.

Skills Cards V8 Grade 1	1	\$75.00	\$75.00
Skills Cards V8 Grade 4	1	\$75.00	\$75.00

<b>Total: Skills Cards</b>	<b>2</b>		<b>\$150.00</b>
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## Skills Cards For Spanish Program

### Spanish Skills Cards By Grade Level

Skills Cards make explicit what each student must practice in order to move to the next reading level. Comprehension questions are keyed to the higher order thinking skills required by high-stakes tests. These Grade Level sets include 250-300 cards per set (based on grade level selected). NOTE: Only schools that have participated in 100 Book Challenge professional development may order Skills Cards.

ENIL Skills Card Grade 1	1	\$75.00	\$75.00
ENIL Skills Card Grade 4	1	\$75.00	\$75.00

<b>Total: Skills Cards For Spanish Program</b>	<b>2</b>		<b>\$150.00</b>
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## Spanish Program Materials

### ENIL

The Estructura para la Evaluacion del Nivel Independiente de Lectura (ENIL). Not a mere translation of the IRLA, the ENIL is a game-changing formative assessment for reading in Spanish that changes the daily behaviors of teachers, students, and administrators. The ENIL is one tool that works with every student, at every reading level, K-12. The ENIL delivers specific and actionable data that tells the teacher where a student is, why, and the sequence of skills/behaviors she needs to learn next to accelerate her reading growth.

Evaluación del nivel independiente de lectura (ENIL) CCSS Version 9	2	\$150.00	\$300.00
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### ENIL Toolkit

Help teachers make the shift to delivering Foundational Skills instruction in flexible, strategic small-groups. The ENIL Toolkits enable teachers to provide differentiated, targeted, and efficient Spanish language skills instruction embedded into one-on-one conferences and strategy plans.

ENIL Foundational Skills Toolkit CCSS Full Amarillo- 2 Rojo	1	\$2,700.00	\$2,700.00
ENIL Foundational Skills Toolkit CCSS Amarillo- 2 Verde	1	\$1,400.00	\$1,400.00
ENIL Foundational Skills Toolkit CCSS 1 Azul- 2 Azul	1	\$500.00	\$500.00

<b>Total: Spanish Program Materials</b>	<b>5</b>		<b>\$4,900.00</b>
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