



HARFORD COUNTY
PUBLIC SCHOOLS

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Barbara P. Canavan, Superintendent of Schools
102 S. Hickory Avenue, Bel Air, Maryland 21014
Office: 410-838-7300 • www.hcps.org • fax: 410-893-2478

**Bid #16-SRD-010: Athletic and Physical Education Supplies, Equipment & Related Products
Amendment #1**

This amendment dated April 19, 2017 (hereinafter "Execution Date") is entered into between Gopher Sport, a corporation with its principal office located at 2525 Lemond Street SW, Owatonna, MN 55060, and any of its subsidiaries and successors, and Harford County Public Schools, Maryland with its principal office located at 102 S. Hickory Avenue, Bel Air, MD 21014. This document amends the Master Agreement signed by the parties August 4, 2016.

The Parties hereby further agree as follows:

Gopher Sport may provide to Harford County Public Schools and other public agencies a three percent (3 %) discount on all "Only From Gopher" items, effective as of the Execution Date. This discount is in addition to the discounted percentage off structure listed in the original contract.

Except as otherwise modified by this Amendment, the Master Agreement shall remain in full force and effect. This Amendment may be executed in counterparts, each of which is deemed an original, but all of which constitutes one and the same agreement.

Harford County Public Schools

Signature

4/19/17
Date

Gopher Sport

Taber Sawatzky

Digitally signed by Taber Sawatzky
DN: cn=US, o=IndemTrust, ACES Business Representative,
ou=THE PROPHET CORP, cn=Taber Sawatzky,
ou=2342.19200300.100.1.1, AD1097C00000150895276,
62000091E9
Date: 2017.04.24 13:24:36 -0500

Signature

Date


GOPHER SPORT

A Direct Marketing Company

RE: US Communities Best and Final Offer
From: Taber Sawatzky – Gopher Sport
Date: June 21, 2016


TAB 1 - PRICE DISCOUNTS

Please provide the discount percent for each product category offered. Proposer may add additional categories, if necessary.

- | | | |
|---------------------------------|---|-----------------------|
| 1) Physical Education Equipment | | 11% off catalog price |
| 2) Athletic Equipment | | 11% off catalog price |
| 3) Sports Equipment | | 11% off catalog price |
| 4) Apparel and Footwear | NA | off catalog price |
| 5) Team Uniforms | NA | off catalog price |
| 6) Exclusions: | The above discount structure only applies to the Gopher catalog. Discount does not apply to Only From Gopher items indicated with an "Only From Gopher" logo  in any of our catalogs, Design Pro Custom apparel, and items with MAP pricing (cannot discount because of supplier agreements) do not receive a discount. The above free or discounted shipping does apply to these items. | |

TAB 2 - SHIPPING EXCEPTIONS

All prices are to include all applicable shipping costs. If there are certain product exceptions, please note:

Free shipping on items without a "truck" logo in the Gopher catalog. 8% shipping on items indicated with a "truck" logo (). 8% shipping on weight plates, kettle bells, barbells, medicine balls, dumbbells, and mulch. Shipping to Alaska and Hawaii is 20%.

TAB 3 - RELATED PRODUCTS AND SERVICES

Proposer shall provide any additional related products and services offered that it wishes to be considered.

Gopher Performance, Play With a Purpose, and Moving Minds will be made available for purchases via a US Communities contract. The discount is 0% and the shipping will be the current published shipping rate (currently 17%).

TAB 4 - ADDITIONAL OFFERINGS

1. Detail any additional pricing incentives, discounts or rebates that may be available such as for large volume, bundled purchased, etc. to Participating Public Agencies.

Escalating discount for single purchases at the following levels.

- 1% additional discount for purchase order between \$10,000-\$25,000
- 2% additional discount for purchase order between \$25,001 - \$50,000
- 3% additional discount for purchase order over \$50,001



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