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Delivered via email: damianscarfo@teq.com

Damian Scarfo
Tequipment Incorporated
7 Norden Lane
Huntington Station, NY
USA 11746

Dear Sirs:

Re: Tequipment Reseller Status – New York (K-12 Education)

SMART hereby confirms that, effective October 1, 2015, it has selected Tequipment Incorporated as its sole authorized source for SMART Education hardware products for sale to the kindergarten to grade twelve (K-12) market in New York. In addition, as of the date of this letter, Tequipment is SMART's sole authorized source for SMART Learning Suite software for the same market.

Yours truly,

SMART Technologies Corporation

Michael Coviello
Director, Education and Enterprise Channel, East

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