



Professional Development Partnership Plan July 2018

Partnership Executive Summary

Discovery Education is proud to partner with Yonkers Public Schools in creating systematic and sustainable change that puts teachers at the forefront of a transformative movement.

This professional development plan provides an opportunity for educators to build their knowledge and understanding of how Discovery Education Streaming Plus accelerates student engagement and enhances best instructional practices. Educators will participate in one, three-hour conference session to establish foundational understanding of the features and benefits of Discovery Education Plus. Teachers will leverage this knowledge by planning for the intentional integration of Discovery Education Streaming Plus in their classrooms.

Partnership Goals

We look forward to capitalizing on the success, momentum and enthusiasm within Yonkers Public Schools to support the articulated partnership goals to establish a foundation to:

- Accelerate academic achievement and student engagement
- Transform a culture of teaching & learning through the intentional integration of digital resources into high-yield instructional practices
- Create consistent, sustainable, inquiry-based and student-centered learning environments

Professional Learning Plan

The professional learning plan is outlined as follows:

AUDIENCE: Teachers One (1) Session (up to 3 hours) Four Cohorts Maximum 25 Participants per Session Total: 4 PD Specialists	Professional Learning Session Teachers across content areas will participate in a foundational core learning session to build capacity to integrate Streaming Plus into high-yield instructional practices. Session 1: Set the Stage to Engage <ul style="list-style-type: none">• In this session, we will set the stage by defining engagement and noting, through an immersion activity as well as the exploration of key features, how Discovery Education Streaming Plus™ supports teachers in the engagement of their students. Participants will explore each of the different assets and then determine how to use them effectively to engage all students in rigorous and relevant instruction.
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INVESTMENT SUMMARY

Scope & Deliverables

Details

Investment

<ul style="list-style-type: none"> ▪ Four Cohorts of Teachers ▪ Up to 25 Participants per Session ▪ Up to Three Hours per Session 	<p style="text-align: center;">Professional Learning for Teachers</p> <ul style="list-style-type: none"> • 4 Sessions @ \$2800 each 	<p>\$11,200</p>
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Total Investment:	\$11,200*
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*Total Investment does not include the cost of Discovery Education Streaming Plus

Terms

1. Upon award of this proposal, Discovery Education will provide a Purchase Agreement to Yonkers Public Schools that must be signed before Discovery Education services will be provided.
2. This offer is valid until August 13, 2018. The terms and conditions set forth herein shall not be binding on either party until such time as the parties enter into and execute a Purchase Agreement.
3. Any rates, fees, or prices offered or proposed in connection with a multiple-year agreement are subject to the execution of a multiple-year Purchase Agreement between School District and Discovery Education, such agreement not to include any right or option to terminate due to lack of funding or budget.
4. Maximum of 25 participants per Professional Development Session.
5. This proposal is for discussion purposes only. The terms contained herein are non-binding and nothing herein is intended to constitute an agreement between the parties. The terms herein are confidential and may not be disclosed without written consent of Discovery Education.