

## Doreen McLoughlin

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**From:** Doreen McLoughlin  
**Sent:** Friday, May 11, 2018 9:19 AM  
**To:** Doreen McLoughlin  
**Subject:** Yonkers Public Schools Property Insurance Renewal July 1, 2018 (UK)

**From:** David Mullins [<mailto:DMullins@nhmurray.co.uk>]  
**Sent:** Thursday, May 10, 2018 4:52 AM  
**To:** Doreen McLoughlin <[dmcloughlin@nhmurray.com](mailto:dmcloughlin@nhmurray.com)>  
**Subject:** RE: Yonkers Public Schools Property Insurance Renewal July 1, 2018

Doreen,

These are the two responses received so far from London underwriters:

**Everest Re Syndicate Number 2786 -**

“ We don’t write US standalone so can’t offer you anything at all I’m afraid “

**Amlin Syndicate 2001 – ( quoted 2017)-**

“I would be willing to offer you a VRI subject to modelling results, at \$825k for a Primary \$10m.  
TIV flat at \$793m  
Excl B&M  
Excl BI  
Excl terrorism “

Hope to have one or two more responses today and tomorrow as can ask at time of taking round GVI.

Highly unlikely that London markets can offer anything close to the Travelers terms.

Best Rgds,

David

## **Doreen McLoughlin**

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**From:** Doreen McLoughlin  
**Sent:** Monday, May 14, 2018 2:19 PM  
**To:** Doreen McLoughlin  
**Subject:** Yonkers Public Schools Automobile Renewal July 1, 2018

**From:** Todd Hallett [mailto:todd@dicolby.com]  
**Sent:** Monday, May 14, 2018 1:42 PM  
**To:** Doreen McLoughlin <dmcloughlin@nhmurray.com>  
**Subject:** RE: Yonkers Public Schools Automobile Renewal July 1, 2018

Doreen,

Hanover declined to quote either the property or the automobile. They feel they cannot compete. Travelers will not consider the automobile as this is not a class of business they are looking to write. Further, Travelers rates, even if they could consider, would not be competitive. Hartford is reviewing the property and they say they will not quote the auto.

I was hoping to get the declination straight from the company, but still have not received. Anyway, I will send something more formal later.

Best,  
Todd

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**Todd Hallett**  
Director of Marketing

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## Doreen McLoughlin

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**From:** Doreen McLoughlin  
**Sent:** Tuesday, May 15, 2018 2:23 PM  
**To:** Doreen McLoughlin  
**Subject:** Yonkers Public Schools Property Insurance Renewal July 1,2018

**From:** Johnson, Todd S (Middle Market + UW Support) [<mailto:todd.johnson@thehartford.com>]  
**Sent:** Tuesday, May 15, 2018 1:57 PM  
**To:** Todd Hallett <[todd@djcolby.com](mailto:todd@djcolby.com)>  
**Subject:** RE: Yonkers Public Schools Property Insurance Renewal July 1,2018

Todd, considering the quick turnaround and the losses on this account it is not going to be a fit for us. Good luck with the renewal and thanks for thinking of The Hartford.

Regards,  
Todd

**Todd Johnson**  
Executive Underwriter  
Large Property – Public Entity

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**From:** Doreen McLoughlin  
**Sent:** Friday, May 11, 2018 9:14 AM  
**To:** Doreen McLoughlin  
**Subject:** Yonkers Public Schools Property Insurance Renewal July 1, 2018

**From:** [kbarr@aic-allianz.com](mailto:kbarr@aic-allianz.com) [<mailto:kbarr@aic-allianz.com>]  
**Sent:** Monday, May 07, 2018 4:47 PM  
**To:** Doreen McLoughlin <[dmcloughlin@nhmurray.com](mailto:dmcloughlin@nhmurray.com)>  
**Subject:** Re: Yonkers Public Schools Property Insurance Renewal July 1, 2018

Doreen,

I checked with our HPR team and they do not do K-12 either. Sorry we couldn't help you.

Regards,

Kathy A. Barr, CPCU  
Property Underwriting - Midwest Zone  
Executive Underwriter  
Allianz Global Corporate & Specialty  
33 West Monroe, Suite 1200  
Chicago, IL 60603 USA  
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## Doreen McLoughlin

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**From:** Doreen McLoughlin  
**Sent:** Wednesday, May 16, 2018 10:29 AM  
**To:** Doreen McLoughlin  
**Subject:** Yonkers Public Schools

**From:** Scott Wolf [mailto:Scott.Wolf@amwins.com]  
**Sent:** Friday, May 11, 2018 6:00 PM  
**To:** Doreen McLoughlin <dmcloughlin@nhmurray.com>  
**Cc:** Cindy Davis <cdavis@nhmurray.com>; Ashley Hoffmann <Ashley.Hoffmann@AmWINS.com>; Ali Rosenberg <ali.rosenberg@amwins.com>; Cindy Davis <cdavis@nhmurray.com>; Alex Jaroslowsky <ajaroslowsky@nhmurray.com>  
**Subject:** RE: Yonkers Public Schools

Feedback is not good, but not surprising

Lexington advised:

“ Given that most of the locations are JM or frame and the bad loss history, we would not put up more than a \$10M limit on this. Would that be a deal breaker or should I keep looking into this account?”

Scott Wolf  
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