

## Doreen McLoughlin

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**From:** Doreen McLoughlin  
**Sent:** Friday, May 11, 2018 12:26 PM  
**To:** Doreen McLoughlin  
**Subject:** Yonkers Public Schools Student Accident Insurance Renewal July 1, 2018

**From:** McCloskey, Robert G. [mailto:robm@bobmccloskey.com]  
**Sent:** Friday, May 11, 2018 11:42 AM  
**To:** Doreen McLoughlin <dmccloughlin@nhmurray.com>  
**Cc:** Alex Jaroslowsky <ajaroslowsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>; Robert Volpe <rvolpe@nhmurray.com>; Wilson, Rosanne <rosew@bobmccloskey.com>; Lepine, Barbara <BarbaraL@bobmccloskey.com>; Swartz, Kristen <kristenp@bobmccloskey.com>; McCloskey, Nicholas <nickmc@bobmccloskey.com>; Deeb, Matthew <mattd@bobmccloskey.com>  
**Subject:** RE: Yonkers Public Schools Student Accident Insurance Renewal July 1, 2018

Hey Doreen,

Pretty sure we have our best option in, as AIG is the only carrier we haven't heard back from, and last year they were much higher because they can't include the standard internal limits that are a part of this policy.

Here's what we have, based on the same plan design/comp as expiring:

US Fire: \$48,500 (incumbent, down from expiring \$54,500)

QBE: \$52,500

Starr: \$73,300 (plan design is different too)

The following carriers have declined to quote, mainly because they can't match the internal limits and therefore their quotes would be much higher:

- Arch
- Berkley
- Chubb
- The Hartford

Please let us know if anything further is needed – I am in GA on biz Mon-Thursday, so check in with Rosanne, or you can call me on my cell.

Thanks, and have a great weekend!

Rob McCloskey, President  
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