



SALES PROPOSAL



KOMPAN, INC. * 821 Grand Ave Pkwy, Ste 410, Pflugerville, TX 78660 * Tel 1-888-579-8223 * Fax 1-888-579-8224 * www.kompan.com



Date 04/10/18
Expiration Date 12/31/17
Proposal No. SP56798
Project Enrico Fermi School
Ship to State/Zip 10701
Customer Service Representative Katie DeBakey
Sales Representative Jeff Stowesh
Payment Terms DEP50%&N30

Site Location: 750017
 Enrico Fermi School
 One Larkin Plaza
 Yonkers, 10701
 United States

Invoice-to: 750017
 Yonkers Public Schools
 One Larkin Plaza
 Yonkers, 10701
 United States

Ship-to:
 Enrico Fermi School
 One Larkin Plaza
 Yonkers, 10701
 United States

Qty.	Item No.	Description	Unit Price	Retail Price	Disc. %	Net Price
U.S. Communities Contract #2017001135						
1	CUSTOM-COR	COR15-0501-1C1 Slide with Climbing Net	11,250.93	11,250.93	20.00	9,000.74
1	GXY950010-3717	ADARA II, Night Sky Blue IG	30,500.00	30,500.00	20.00	24,400.00
1	GXY801421-3717	SPICA 1, IG	2,040.00	2,040.00	20.00	1,632.00
2	GXY801521-3717	SPICA 2, IG	2,040.00	4,080.00	20.00	3,264.00
7	M87402-3617	ORBIT 300 MM, IG	310.00	2,170.00	20.00	1,736.00
1	COR822001-1101	PERFORMER ARCH	21,200.00	21,200.00	20.00	16,960.00
1	ELE400024-3717BL	SPINNER BOWL, Blue IG	960.00	960.00	20.00	768.00
1	FRT-PA	Freightfor KOMPAN equipment	1,654.00	1,654.00	20.00	1,323.20
1	CUSTOMINSTALL	Installation of KOMPAN equipment	28,071.00	28,071.00	5.00	26,667.45
2,863	SSS-SQ.FT.PIPRUB	PourInPlace surfacing per SF 4" total thickness for a 9' CFH. 100% standard color. Includes installation.	24.94	71,403.22	10.00	64,262.90
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						150,014.29
1	SSS-SECURITY	Security for PIP (if needed)	461.54	461.54	5.00	438.46
1	SSS-DISPOSAL	Dumpster (if needed)	600.00	600.00		600.00

*Install is calculated at prevailing wage rates.

Total **151,052.75**

Comments:

This quote assumes direct delivery.
 Charges for permits are not included. An appropriate amount will be added if applicable.
 A deposit will be required before order can be processed.
 Please provide us with a copy of your tax-exempt certificate if applicable.
 Customer is responsible to do all site work prior to installation.
 The site should be as level as possible, and MUST have no more than a 1" (inch) in 10' (feet) slope or change in elevation over the full length and width of the playground area.
 Price assumes NO overhead (13'6" or lower) or underground (within 3'6" of surface) obstacles.
 Additional charges will apply if hard rock/ledge is discovered at time of installation.
 Your order includes installation of playground equipment and/or surfacing and amenities. If a delay in the installation occurs, which is not caused by KOMPAN, the order will be divided and equipment will be invoiced at the time of delivery to the site or authorized agent, and installation site amenities and related services will be invoiced when completed.
 Price for poured-in-place rubber does not include aliphatic binder
 Prices include only standard colors, please check with your Sales Rep for color options
 Price for poured-in-place surfacing includes material, delivery and installation.
 Price for poured-in-place surfacing does not include sub base preparation
 Please allow 10-14 weeks for product delivery upon order placement.

Summary:

	Retail Price	Discount	Net Price
Subtotal - KOMPAN Products	72,200.93	14,440.19	57,760.74
Subtotal - Other Products	0.00	0.00	0.00
Subtotal - Surfacing	72,464.76	7,163.40	65,301.36
Subtotal - Installation & Other Services	28,071.00	1,403.55	26,667.45
Subtotal - Freight	1,654.00	330.80	1,323.20
Subtotal	174,390.69	23,337.94	151,052.75

(Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.)

Estimated Tax Rate 0.00

Total **151,052.75**

<p>Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within the Master Agreement, which is hereby acknowledged. Acceptance of this proposal by KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative. Prices in this quotation are good for 60 days.</p> <p>This proposal may be withdrawn if not accepted by 04/28/18.</p> <p>KOMPAN Products are "Buy American" qualified, and compliant with the Buy American Act of 1933 and the "Buy American" provision of the ARRA of 2009.</p>	<p>KOMPAN Authorized Signature:</p> <p>Accepted By (signature): _____</p> <p>Accepted By (please print): _____</p> <p>Date: _____</p>
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