



YONKERS PUBLIC SCHOOLS PARTNERSHIP PROPOSAL

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Ronique Hicks
rhicks@discoveryed.com | 201.637.3147

Discovery Education
www.DiscoveryEducation.com

PARTNERSHIP PROPOSAL**Introduction**

We're excited you're considering partnering with Discovery Education to support continuity of learning for your students in and out of the classroom. We share your passion for promoting a culture of innovation, collaboration, and academic excellence, and we look forward to working with you to build an effective partnership that empowers every educator and supports the success of every learner with Discovery Education.

We're fully committed to helping leaders, schools, and teachers as they rise to meet new challenges and strive to maintain continuous learning, which includes enriching instruction, increasing engagement, and ensuring equitable access for *all* learners in all circumstances.

The following proposal shares the details of our specific strategy, and we look forward to the opportunity to work as your partner and accomplish these goals together.

About Discovery Education

Discovery Education is the worldwide edtech leader whose state-of-the-art digital platform supports learning wherever it takes place. Through our award-winning multimedia content, instructional supports, and innovative classroom tools, we are able to partner with districts, states and like-minded organizations to transform teaching and learning, empower educators with customized solutions, provide critical supports for our most vulnerable students, and create immersive equitable learning experiences to connect all students to the real world and position them for future success.

Partnership Goals

Through implementation of this partnership plan, Discovery Education will support the Trenton Public School's articulated goals of providing:

- **Equitable Student-Centered Offerings**
 - Provide a robust collection of high-quality, standards-aligned K-12 curricular resources spanning all subjects, grades, and interests.
 - Offer resources to promote literacy development by developing students' funds of knowledge.
 - Scalability to help educators reach all learners in any environment.
 - Support social-emotional learning (SEL) by providing tools and resources that promote the healthy well-being, mentally and physically, of all students.
 - Extend support for vulnerable populations such as English Language Learners (ELL) and Special Education students.
 - Provide resources for families, parents, and guardians to ensure engaging opportunities at home that are both intuitive and relevant.

- **Educator Supports to Build Educator Capacity and Confidence**
 - Empower educators and leaders with instructional strategies, tools and resources to support their continuity of learning plans.
 - Develop educator capacity to provide effective teaching and learning in any environment (in-person, remote, and hybrid).
 - Provide tailored professional learning opportunities to meet varying needs and capabilities.

- **Infrastructure Integration**
 - Platform alignment with learning management systems and safe single-sign-on options.

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Partnership Resources & Support

Discovery Education's proposed scope of work is aligned to the above goals through the following resources.



Discovery Education *Mystery Science* inspires students to stay curious with open-and-go digital science lessons built on students' own questions about the world around them. Easy-to-use, quick five- and fifteen-minutes and standards-aligned core lessons allow teachers to prep in minutes with the flexibility to integrate science into busy schedules and support hands-on learning in person or at a distance.

Partnership Investment Summary ~ Option A

Pricing based on Term Dates: January 1st, 2023 – June 30th, 2023

Mystery Science K-5 | Mystery Packs Only

Solutions	# of Packs/Classrooms	Per Pack Rates	Total Annual Investment
Mystery Pack: Kindergarten	58	\$320	\$18,560
Mystery Pack: Grade 3	62	\$430	\$26,660
Mystery Pack: Grade 4	64	\$430	\$27,520
Mystery Pack: Grade 5	63	\$430	\$27,090
		Total	\$99,830 (includes shipping)
		Tax Submit Tax Exempt Form if applicable	\$8,860
		Total	\$108,690