



**Yonkers Public Schools  
PARTNERSHIP RENEWAL PROPOSAL**

4/9/2020

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**Discovery Education**  
[www.discoveryeducation.com](http://www.discoveryeducation.com)

IN PARTNERSHIP WITH



## ABOUT DISCOVERY EDUCATION

Discovery Education is the global leader in standards-based digital curriculum resources for K–12 classrooms worldwide. We are the home to award-winning digital textbooks, multimedia content, and the largest professional development community of its kind.

## DIGITAL SOLUTIONS



The Discovery Education Experience combines dynamic curated curriculum resources with grab-and-go instructional strategies, personalized for your needs as an educator. This ever-growing collection of real-world content brings excitement and relevancy to the topics you teach, so all students have opportunities to unlock their true potential.



Discovery Education offers research-based, results-driven professional learning. Our innovative approach systematically impacts multiple layers of the school system and provides educators with immersive experiences to bridge theory to practice. Because our approach is teacher-centered, we offer face-to-face professional learning, online support, classroom application and job-embedded coaching.



Discovery Education's Partner Success Team supports the successful launch, adoption, and implementation of the award-winning digital curriculum resources and professional learning services offered in partnership with Discovery Education. From technical integrations and set-up support to toolkits and guides that support the use of the resources to opportunities to connect to a global community of educators through events and experiences, the Partner Success Experience team helps schools and school districts to maximize their investment and potential with Discovery Education. Learn more at [discoveryeducation.com/partner-success](https://discoveryeducation.com/partner-success)

**RENEWAL INVESTMENT SUMMARY**  
**12 Month Renewal**

Solutions	# of Schools	Per School Rate	*Investment
Discovery Education Experience K-8	31	\$2,600	\$ 80,60
Discovery Education Experience 9-12	8	\$3,150	\$25,200
<b>Total:</b>			<b>\$105,800</b>

\*Pricing based on Term Dates: 7/1/2020 – 6/30/2021

## TERMS

1. Upon award of this proposal, Discovery Education will provide a Subscriber Agreement to Yonkers Public Schools that must be signed before Discovery Education services will be provided.
2. This offer is valid for 60 days from 4/9/20. The terms and conditions set forth herein shall not be binding on either party until such time as the parties enter into and execute a Subscriber Agreement.
3. Any rates, fees, or prices offered or proposed in connection with a multiple-year agreement are subject to the execution of a multiple-year agreement between Yonkers Public Schools and Discovery Education, such agreement not to include any right or option to terminate due to lack of funding or budget.
4. Maximum of 25 participants per Professional Development Session. Maximum of 4 participants per Instructional Support Session.
5. This proposal is for discussion purposes only. The terms contained herein are non-binding and nothing herein is intended to constitute an agreement between the parties. The terms herein are confidential and may not be disclosed without written consent of Discovery Education.

## YOUR DISCOVERY EDUCATION TEAM

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**THANK YOU!**