
 *Professional
Development*

by Marshall Cavendish Education

Andrus: The Orchard School

1156 North Broadway
Yonkers, NY 10701

Prepared By: Hoover Herrera
Professional Development Manager
Marshall Cavendish Corporation

Date: November 27, 2017

Marshall Cavendish Education

Marshall Cavendish Education believes that becoming a lifelong learner not only applies to students, but to teachers as well. That's why we want to give teachers the support they need and deserve to become their most effective.

Marshall Cavendish Education is dedicated to bringing the Singapore approach to teachers and students here in the United States. Our courses allow busy teachers the opportunity to grow professionally, enhance their knowledge, and improve the quality of classroom instruction. Our professional development courses will have you mastering the genuine Singapore mathematics approach. The programs have been developed by an academic team whose members have years of experience in education, professional development and implementing the Singapore approach.

We pride ourselves on offering in-house and on-location professional development. Our in-house resource center gives you the opportunity to experience our innovative digital curriculum, Math Buddies. The center houses an interactive 80-inch Smart Board, Singapore mathematics textbooks, practice workbooks and other supplemental materials to support your learning and development.

We offer a variety of professional development courses that combine theory with a practical, hands-on approach. We'll work with you to develop and execute the training program that is right for your district or school. Our sessions can be tailored to your needs from pre-planning through a successful program implementation and thoughtful follow-up in the weeks and months following the event.

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*An investment in
education always pays
the best interest.*
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Pricing Structure

Description	Date(s)	Hours	Price
<p><u>Singapore Math Professional Development</u> Singapore Math Professional Development Course: Singapore Math / Content & Pedagogy (The schedule was developed collaboratively with Rosa Santana & Hoover Herrera)</p> <ul style="list-style-type: none"> • Grade level support with Math In Focus: Singapore Math. • Best practices and teaching strategies • Bar Modeling training • On-going in-class support for teachers • Dates to be determined • 6 hours PD per day (2017-18 proposal) 	*Dates to be determined	30 (5 days of 6 hours of onsite instruction)	<p>\$12,500 (\$2,500 per day Multi-Day Discount)</p> <p>Savings of \$2,000</p>
<p><u>Math Buddies Online Subscription</u> January 1, 2018 – December 31, 2018</p> <ul style="list-style-type: none"> • Complimentary Teacher Accounts • 2 Complimentary sessions of Product Training (1.5 hrs each) • School and Home Access • Ipad Access 	160 student licenses from 1/1/18 – 12/31/18	1 year license	\$2,500
*All professional development days must be delivered before September 30, 2018			
Total:			\$15,000.00

Pricing Model:

1 day commitment \$2,900/day	2 days commitment \$2,871/day or \$5,742
3 day commitment \$2,842/day or \$8,526	4 day commitment \$2,813/day or \$11,252
5 day commitment \$2,784/day or \$13,920	6 day commitment \$2,726/day or \$16,356
Over 6 day customized pricing	

Initial Required

Additional Notes:

- Set-up of presentation room will be confirmed with presenter 1 week prior to the dates.
- This proposal is valid until December 31, 2017.
- Please initial the payment terms and cancellation policy included on the final page.

<p>Proposed by:</p>  <hr/> <p>Hoover Herrera Professional Development Manager</p> <p>Marshall Cavendish Corporation 99 White Plains Road Tarrytown, NY 10591</p> <p>Date: November 27, 2017</p>	<p>Accepted by:</p> <hr/> <p>ANDRUS; The Orchard School 1156 North Broadway Yonkers, NY 10701</p> <p>Date:</p>
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Payment Terms and Cancellation Policy

All payments are to be made to "Marshall Cavendish Corporation". (MCC)

To secure a training date, **MCC requires a signed copy of the contract**. The course fees are to be payable to MCC within 30 *business days of the course commencing.

Cancellations or date rescheduling may occur, without penalty, at least 15 business days before commencement.

- Notification less than 15 business days will result in 100% of incurred flight and hotel expenses.
- Notification less than 7 business days will result in 100% of incurred flight and hotel expenses plus 50% of committed PD service costs.
- Inclement weather or by an event of Force Majeure cancellations will not result in a penalty. A mutually agreed upon rescheduling date will be determined.

MCC reserves the right to cancel the provision of services by giving the School notice in writing at least 7 business days before the commencement of the course. MCC will endeavor to offer an alternative date for the professional development program to be conducted. In the event MCC is unable (at it's sole discretion) to offer alternative dates for the course, MCC's liability shall be strictly limited to the refund of any monies paid by the School to MCC under this Agreement within reasonable time and MCC shall bear no other liability to the School whatsoever.

*business days are defined as Monday-Friday (weekends excluded)