

Sent 9-26-18

BEST CLIMATE CONTROL CORP.

Commercial Air Conditioning & Heating Systems

75 Orville Drive, Bohemia, NY 11716 TEL (631) 218-8022
 FAX (631) 218-8023

JOB ESTIMATE WORKSHEET

Customer Name: **YONKERS PUBLIC SCHOOLS** Contract: _____
 Proposal Name: **REPLACE CONDENSATE PAN** Site: **SIRAGUSA**
 Proposal #: **18-9707** Unit: **INT'L ENVIRONMENTAL AC #3**
 Proposal Date: **9/12/2018** Serial #: **FXY12-XXX-D2-XX-BXX**

Subcontractor:	QTY	Labor	Materials	Total	Remarks
		0.00	\$ -	\$ -	
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
HVAC Mechanic		8.00	\$ 120.00	\$ 960.00	
Mechanic					
Mechanic					
TOTAL ALL		8.00	\$ 120.00	\$ 960.00	

Materials & Equipment:	QTY	Each	Total	Remarks
OEM CONDENSATE PAN	1	\$ 322.00	\$ 322.00	5 DAYS LEAD TIME
OEM AUX. COND. PAN	1	\$ 18.00	\$ 18.00	
MISC. MATERIALS	1	\$ 50.00	\$ 50.00	
Totals		390.00	390.00	

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ESTIMATE TOTALS			
Cost	Mark-Up	Sell Price	
Labor	N/A	\$	960.00
Material	15.0%	\$	448.50
Equipment	15.0%	\$	-
Subcontract	15.0%	\$	-
Shipping	0.0%	\$	50.00

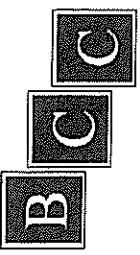
Total Estimate	\$ 1,458.50
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JOB ESTIMATE WORKSHEET

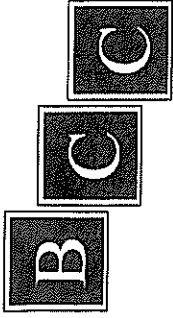
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Customer Name: YONKERS PUBLIC SCHOOLS		Contract:			
Proposal Name: COMPRESSOR WIRING & LEAK CHECK		Site: VIVE 10			
Proposal #: 18-9630		Unit: TRANE CHILLER #1, CIRCUIT #2			
Proposal Date: 7/16/2018		Serial #: U12C28929			
Subcontractor:	QTY	Labor	Materials	Total	Remarks
NA		0.00	\$ -	\$ -	
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
Mechanic	1	16.00	\$ 120.00	\$ 1,920.00	REPAIR WIRING
Mechanic	1	24.00	\$ 120.00	\$ 2,880.00	LEAK CHECK & REPAIR
Mechanic					
TOTAL ALL	40.00	\$ 120.00	\$ 4,800.00		
Materials & Equipment:	QTY	Each	Total	Remarks	Scope of Work Overview
LIQUID TIGHT	1	\$ 325.00	\$ 325.00	10' PRE-CUT METALIC	LABOR AND MATERIAL TO RE-WIRE CHILLER
LIQUID TIGHT CONNECT	4	\$ 18.50	\$ 74.00		#1/CIRCUIT #2 POWER AND CONTROL CIRCUITS
POWER WIRING	30	\$ 2.50	\$ 75.00	PER FOOT	DUE TO DAMAGE BY RODENTS. LIQUID-TIGHT
CONTROL WIRING	1	\$ 32.00	\$ 32.00	PER ROLL	TO BE METALLIC CORE TO AVOID FUTURE
					INCIDENTS. ONCE COMPLETED; CHARGE CIRCUIT
NITROGEN	2	\$ 60.00	\$ 120.00		WITH NITROGEN TO LOCATE AND REPAIR
BRAZING	1	\$ 50.00	\$ 50.00		REFRIGERANT LEAKE DUE TO CIRCUIT BEING
R410A	80	\$ 16.50	\$ 1,320.00	PER POUND	FLAT. CHARGE SYSTEM WITH R410A TO
REFRIGERANT OIL	2	\$ 96.59	\$ 193.18	PER GALLON	MANUFACTURER'S SPECIFICATIONS; STARTUP
MISC. MATERIALS	1	\$ 250.00	\$ 250.00		AND TEST OPERATION
Totals		851.09	2439.18		

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Labor	N/A	N/A	\$ 4,800.00
Material	\$ 2,439.18	15.0%	\$ 2,805.06
Equipment	\$ -	15.0%	\$ -
Subcontract	\$ -	15.0%	\$ -
Shipping	\$ 50.00	0.0%	\$ 50.00
Total Estimate			\$ 7,655.06

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Customer Name: YONKERS PUBLIC SCHOOLS
Proposal Name: COMPRESSOR REPLACEMENT
Proposal #: 18-9631
Proposal Date: 7/19/2018

JOB ESTIMATE WORKSHEET

Contract:
Site: PAIDEIA 15
Unit: MCQUAY CHILLER #1/ STAGE #3
Serial #: 58F8143501

Subcontractor:	QTY	Labor	Materials	Total	Remarks
		0.00	\$ -	\$ -	
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
HVAC TECH - RT	2	40.00	\$ 120.00	\$ 4,800.00	
TOTAL ALL	40.00	\$ 120.00	\$ 4,800.00		

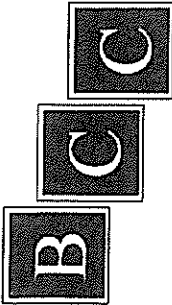
Materials & Equipment:	QTY	Each	Total	Remarks
OEM COMPRESSOR	1	\$ 6,769.36	\$ 6,769.36	LEAD TIME 3-5 DAYS
DRIER CORE	2	\$ 37.99	\$ 75.98	
CONTACTOR	2	\$ 89.65	\$ 179.30	
R22	90	\$ 16.50	\$ 1,485.00	
MISC. MATERIALS	1	\$ 250.00	\$ 250.00	
Totals		7163.50	8759.64	

Scope of Work Overview
FURNISH AND INSTALL (1) OEM COMPRESSOR FOR CHILLER #1/ STAGE #3 TO REPLACE EXISTING DUE TO MECHANICAL FAILURE.

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Labor	N/A	N/A	\$ 4,800.00
Material	\$ 8,759.64	15.0%	\$ 10,073.59
Equipment	\$ -	15.0%	\$ -
Subcontract	\$ -	15.0%	\$ -
Shipping	\$ 100.00	0.0%	\$ 100.00
Total Estimate			\$ 14,973.59

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JOB ESTIMATE WORKSHEET

Customer Name: **YONKERS PUBLIC SCHOOLS** Contract: _____
 Proposal Name: **MODULAR "A" REFRIGERANT LEAK** Site: **GIBRAN**
 Proposal #: **18-9632** Unit: **CARRIER, MODULAR A**
 Proposal Date: **7/18/2018** Serial #: **0802E00743**

Subcontractor:	QTY	Labor	Materials	Total	Remarks
		0.00	\$ -	\$ -	
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
Mechanic	1	16.00	\$ 120.00	\$ 1,920.00	
Mechanic					
TOTAL ALL	16.00	\$ 120.00	\$ 1,920.00		

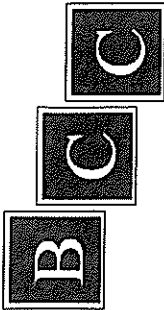
Materials & Equipment:	QTY	Each	Total	Remarks	Scope of Work Overview
COPPER PIPING	1	\$ 20.00	\$ 20.00	REFRIGERANT LEAK REPAIR	FURNISH LABOR AND MATERIALS TO REPAIR A LEAK IN THE REFRIGERANT LINE CAUSED BY CONSTRUCTION (SCREW). REPAIR LEAK, TEST, CHARGE, AND START-UP. ALSO REPLACE DRY-ROTTED CONDENSATE LINE.
FITTINGS	1	\$ 10.00	\$ 10.00	REFRIGERANT LEAK REPAIR	
FILTER DRIER	1	\$ 52.00	\$ 52.00	REFRIGERANT LEAK REPAIR	
NITROGEN	2	\$ 60.00	\$ 120.00	REFRIGERANT LEAK REPAIR	
R-22	30	\$ 16.50	\$ 495.00	REFRIGERANT LEAK REPAIR	
VINYL TUBING	1	\$ 25.00	\$ 25.00	CONDENSATE LINE REPAIR	
PVC FITTINGS	1	\$ 25.00	\$ 25.00	CONDENSATE LINE REPAIR	
MISC. MATERIALS	1	\$ 150.00	\$ 150.00		
Totals		358.50	897.00		

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ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Labor	N/A	N/A	\$ 1,920.00
Material	\$ 897.00	15.0%	\$ 1,031.55
Equipment	\$ -	15.0%	\$ -
Subcontract	\$ -	15.0%	\$ -
Shipping	\$ 50.00	0.0%	\$ 50.00

Total Estimate \$ 3,001.55

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JOB ESTIMATE WORKSHEET

Customer Name:	YONKERS PUBLIC SCHOOLS	Contract:	
Proposal Name:	AC #6 COMPRESSOR	Site:	PALISADES PREP COMPUTER LAB
Proposal #:	18-9685	Unit:	YORK
Proposal Date:	8/16/2018	Serial #:	WEHP247552

Subcontractor:	QTY	Labor	Materials	Total	Remarks
	1	0.00	\$ -	\$ -	
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
Mechanic	1	16.00	\$ 165.00	\$ 2,640.00	REMOVE & REPLACE COMPRESSOR
TOTAL ALL		16.00	\$ 165.00	\$ 2,640.00	

Materials & Equipment:	QTY	Each	Total	Remarks	Scope of Work Overview
OEM COMPRESSOR	1	\$ 957.90	\$ 957.90	3-5 BUSINESS DAYS	FURNISH AND INSTALL (1) NEW OEM EVAPORATOR FAN MOTOR TO REPLACE EXISTING DUE TO FAILURE. INCLUDES MATERIALS, LABOR, AND RIGGING
LL DRIER	1	\$ 21.80	\$ 21.80	IN STOCK	
CONTACTOR	1	\$ 47.70	\$ 47.70	IN STOCK	
R22	1	\$ 16.50	\$ 16.50	IN STOCK	
RECLAIM	1	\$ 160.00	\$ 160.00		
MISC. MATERIALS	1	\$ 200.00	\$ 200.00		
Totals		1403.90	1403.90		

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ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Labor	N/A	N/A	\$ 2,640.00
Material	\$ 1,403.90	15.0%	\$ 1,614.49
Equipment	\$ -	15.0%	\$ -
Subcontract	\$ -	15.0%	\$ -
Shipping	\$ 100.00	0.0%	\$ 100.00
Total Estimate			\$ 4,354.49

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JOB ESTIMATE WORKSHEET

Customer Name: YONKERS PUBLIC SCHOOLS		Contract:			
Proposal Name: REPLACE DUCTLESS UNIT		Site: BOYCE (FOXFIRE)			
Proposal #: 18-9739		Unit: SAMSUNG DUCTLESS SPLIT			
Proposal Date: 9/12/2018		Serial #: AQV36JAX			
Subcontractor:	QTY	Labor	Materials	Total	Remarks
		0.00	\$ -	\$ -	
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
HVAC TECHNICIAN	2	40.00	\$ 120.00	\$ 4,800.00	
TOTAL ALL		40.00	\$ 120.00	\$ 4,800.00	
Materials & Equipment:	QTY	Each	Total	Remarks	Scope of Work Overview
3-TON CONDENSER	1	\$ 2,275.00	\$ 2,275.00		PROVIDE LABOR AND MATERIALS TO REPLACE EXISTING DUCTLESS SPLIT DUE TO INTERNAL WIRING FAILURE AND MULTIPLE WIRES/ CONNECTORS BURNT. REPLACEMENT WILL BE MITSUBISHI HEAT PUMP SYSTEM.
3-TON EVAP PIPING	1	\$ 1,325.00	\$ 1,325.00		
DIGITAL CONTROLLER	1	\$ 175.00	\$ 175.00		
WHIP/ DISCO/ TOGGLE	1	\$ 189.00	\$ 189.00		
LINE HIDE	1	\$ 155.00	\$ 155.00		
CONDENSATE PUMP	1	\$ 82.00	\$ 82.00		
Totals		4430.00	\$ 4430.00		

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Labor	N/A	N/A	\$ 4,800.00
Material	\$ 4,430.00	15.0%	\$ 5,094.50
Equipment	\$ -	15.0%	\$ -
Subcontract	\$ -	15.0%	\$ -
Shipping	\$ 50.00	0.0%	\$ 50.00
Total Estimate			\$ 9,944.50

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JOB ESTIMATE WORKSHEET

Customer Name: YONKERS PUBLIC SCHOOLS		Contract:			
Proposal Name: COMPRESSOR		Site: GORTON HS			
Proposal #: 18-9757		Unit: TRANE AC #2			
Proposal Date: 9/25/2018		Serial #: c83g06599			
Subcontractor:	QTY	Labor	Materials	Total	Remarks
		0.00	\$ -	\$ -	
Labor:		Hours	Per Hour	Total Labor	Remarks
Mechanic	1	8.00	\$ 120.00	\$ 960.00	
Mechanic					
TOTAL ALL	8.00	\$ 120.00	\$ 960.00		
Materials & Equipment:	QTY	Each	Total	Scope of Work Overview	
EVAP FAN MOTOR	1	\$ 375.90	\$ 375.90	LABOR AND MATERIALS TO REPLACE THE	
PULLEY	1	\$ 24.11	\$ 24.11	EVAPORATOR FAN MOTOR IN AC#2.	
MISC MATERIALS	1	\$ 100.00	\$ 100.00		
Totals		500.01	500.01		

ESTIMATE TOTALS			
	Cost	Mark-Up	Sell Price
Labor	N/A	N/A	\$ 960.00
Material	\$ 500.01	15.0%	\$ 575.01
Equipment	\$ -	15.0%	\$ -
Subcontract	\$ -	15.0%	\$ -
Shipping	\$ 150.00	0.0%	\$ 150.00
Total Estimate			\$ 1,685.01

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